

Co-hosts:



Infrastructure Investors Forum

Asia Forum

2 August, 2021 | The Westin Singapore and Online

The 4th Infrastructure Investors Forum: Asia, hosted by AVCJ and Inframation, will be returning as a hybrid event in July, bringing together global and local GPs, LPs, and infrastructure players for an in-depth one-day discussion on the Southeast Asian infrastructure landscape and beyond.

Through a series of panel discussions, case studies, and roundtable sessions, the event aims to provide delegates with insights into fundraising opportunities across the region, as well as help them to discover upcoming investment trends in the growing infrastructure market, particularly in light of the COVID-19 outbreak and the short and long-term ramifications this will have on the industry.



IIF ASIA GOES HYBRID

This forum will
bring together:

400+
Attendees

200
Organisations

160
Limited Partners

30
Expert Speakers

15
Countries

Register now online at www.avcjforum.com/iif-asia

Email: book@avcj.com

Call: +852 2158 9636

Topics discussed will include:

- How 2020 has affected infrastructure investing and which sectors in Southeast Asia have seen the most interest from GPs and LPs
- The investment opportunities available in renewables, from offshore wind to battery storage
- The outlook for digital technology investments such as data centres and fibre
- Insights on when and how the regional transportation sector will open up to investors
- Deep dives into top regions: Vietnam, Indonesia and more

Reasons to attend

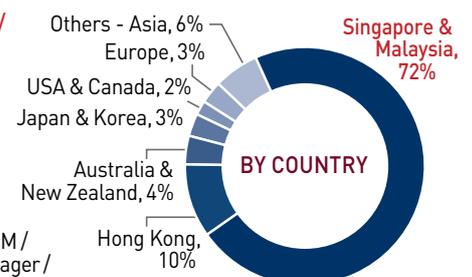
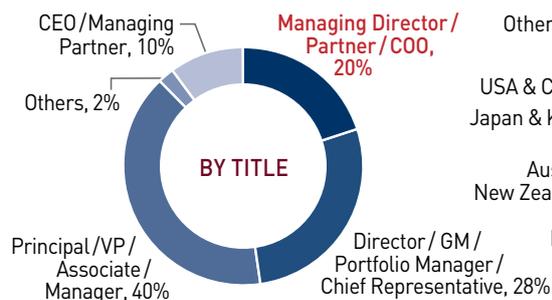
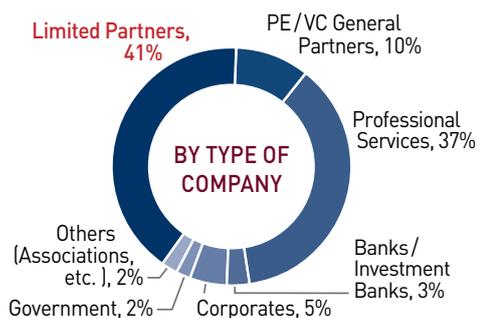
1. **Hear** from senior regional and global GPs on where and how they plan to deploy capital in Southeast Asia, and how COVID-19 has impacted transactions
2. **Get** the latest institutional investor perspectives on infrastructure investing in the region, and why they are still bullish on the asset class
3. **Stay** up to date on sector-specific topics such as energy, renewables, and transportation transactions
4. **Listen** to the business case for sustainable and climate-resilient infrastructure, and how this has grown in importance during the pandemic
5. **Learn** how the growth of investment opportunities in digital technology has been turbo-charged in the past year
6. **Network** with 400 senior delegates, including 160 LPs and 30 expert speakers

PAST DELEGATE COMPOSITION

- Attended by **80+** limited partners from Singapore and overseas

- **27** speakers

- Over **190** participants from **15** countries and more than **120** companies



Register online at: www.avcjforum.com/iif-asia

IIF GOES HYBRID

ONE COMMUNITY, TWO WAYS TO BE PART OF IT

ALL DELEGATES WILL HAVE ACCESS TO THE VIRTUAL PLATFORM

Infrastructure Investors Forum: Asia is a hybrid experience connecting our in-person and virtual attendees from across the globe on one community platform.

Your virtual pass allows you to access cutting-edge interactive panel discussions, briefings, case studies and live Q&A sessions. For our attendees in Singapore, you will have a front row seat to all the content, access to the networking functions along with the feeling of being back with your peers to meet face-to-face. All attendees will be live on the networking platform so you can connect with the whole community from the comfort and convenience of your device wherever you are in the world.



Key features of the immersive virtual pass

Watch Live

Your front row seat to watch panel discussions, presentations and fireside chats from thought leaders.

Video meetings

Message and arrange face-to-face video call with your fellow participants. Promote your fund and services to the people who matter to you.

Audience Interaction

Our proprietary online platform enables you to take part in live Q&A sessions and audience polls. Get the in-depth answers in real-time.

On-demand

Replay all sessions at your convenience so you never miss the content and experts that are key to your business.

Virtual roundtables

Join interactive roundtables to discover new opportunities in the market. If you've missed face-to-face engagement with the industry this year, don't miss this opportunity to connect and be part of interactive discussions with your peers.

Physical & Virtual Expo

Browse the expo hall and learn more about the exhibitor's services and products. Access educational resources and videos and chat with the team face-to-face or online.

Programme

MONDAY, 2 August

08:00 Registration and refreshments

08:30 Opening remarks and market overview

09:00 Keynote address

09:30 Private equity in Southeast Asian infrastructure: A bright spot

Despite the challenges of the past 12 months, the infrastructure asset class has remained a bright spot in Southeast Asia. With its stable and long-term reputation, investors continue to actively deploy capital in various sectors across the region and fundraise for big-ticket infrastructure deals. Sectors including renewables, utilities, and telecommunications have fared well in the past year, and LPs are still confident about allocating capital to infrastructure investments. However, concerns remain over various geopolitical and economic risks, and the long-term effects of the pandemic on sectors such as transportation. Our panel of senior infrastructure investors discuss their views on the market, and the opportunities and challenges that they face.

- How has 2020 affected infrastructure investing in the region, and which countries and sectors in Southeast Asia have seen the most interest from private equity investors?
- What sort of conversations have GPs had with their LPs?
- How are firms evaluating project risk in the region, and are they even willing to take on project risk, particularly in light of COVID-19?
- What are the future trends for infrastructure investing in Southeast Asia in the next 12 months?

10:30  Networking coffee break



Supporting Organisations



11:00 Acceleration of renewable energy investments in Asia

In the past few years, exposure to renewables in the Southeast Asian and Indian markets has captured significant attention from private equity investors as they look towards joint ventures and local partnership opportunities. The pandemic has helped to accelerate this interest, with the funding and development of more traditional energy and commodity projects having been halted, governments and investors alike have spurred demand for green energy projects, especially in the offshore wind space. However, concerns that deal flow in the renewables sector is failing to keep up with increasing demand is a persisting issue. Our panel of industry specialists discuss the investment opportunities available, as well as what is in the pipeline for the year ahead.

- Which renewable sectors are the most investable in the region: offshore wind, floating solar, LNG, or hydro?
- Is it becoming more difficult to find investible projects in an increasingly crowded market, and what are the key challenges to funding renewable energy projects in Southeast Asia?
- How is the market promoting investment in more efficient and cleaner energy technologies, and how are investors looking at renewables from a sustainability perspective?
- Looking ahead at the next frontier opportunities, for example, distributed generation and battery storage

11:45 Capturing investment opportunities in Southeast Asia's rapid digital growth

The pandemic has highlighted the importance of digital technology and connectivity more than ever. In Southeast Asia alone, 40 million users went online for the first time in 2020. Demand for telecommuting, remote classes, online payments, and other virtual activities has grown during COVID-19, while direct investment opportunities in the digital technology infrastructure market, including data centres, fibre, logistics, and telecommunication towers, are ripe for the picking across the region. With global fund managers looking to expand their opportunity set, this sector has seen an uptick in interest as operators seek capital and form partnerships with investors. In this session, our panel of experts highlight the current and future sector trends.

- What is the outlook for digital technology investments such as data centres and fibre, and what are investors looking at in light of the pandemic?
- Where in Southeast Asia are the best opportunities?
- How can investors leverage technology for better infrastructure delivery and operational efficiency?
- What challenges will technological disruption bring to the portfolios of infrastructure managers, and how can they best prepare?

12:30 Networking lunch

Media Partner



Programme

13:30	<p>Case study: The pandemic effect: The business case for sustainable and climate-resilient infrastructure projects in Southeast Asia</p> <p>Gain insights from a GP who has successfully sourced, executed, and managed a sustainable infrastructure project in Southeast Asia. Understand their justifications for investing in the region, particularly in light of the pandemic, why they view ESG and sustainable investing as a source of value creation, and how they view their long-term strategy in the market.</p>	15:15	<p>Institutional investor spotlight: Committing capital in the region</p> <p>Despite the difficulties of 2020, institutional investors continue to see long-term potential in the infrastructure asset class, and in recent years have focused their efforts on funding some of the largest transactions in the region. However, Southeast Asia is still considered to be a risky investment proposition. Geopolitical complexities, fragmented markets, increased competition, and developing the right relationships with local partners are issues that are still at the forefront of many investors' minds. In this session, hear from leading regional and global institutional investors about the lessons learned when investing in Southeast Asia, how they have adapted in the past year, and their strategies for the future.</p> <ul style="list-style-type: none"> • Which geographies and sectors present the best opportunities for LPs, and has this changed in the past year? • Direct investments vs fund investments vs co-investments: which strategy do LPs prefer when looking at the region? • How can LPs effectively source both international operators and local partners in Southeast Asia? • What is the long-term view of LPs in terms of the regional infrastructure market post-pandemic? 	
14:00	<p>Transportation investments: Playing the long game</p> <p>2020 was undoubtedly an extremely challenging year for transportation investments in Southeast Asia, with airports, toll roads, and ports all being affected. However, while there will continue to be headwinds in 2021, there are emerging signs of activity, such as road and highway projects in India. As the region slowly emerges from the pandemic, private investors must ensure that they understand the opportunities and challenges involved, which will undoubtedly remain a mainstay of infrastructure investing, despite the short-term hurdles. Our panel discuss the long-term prospects for the sector, which sub-sectors will fare well in the short term, and how private investors can access the market as opportunities open up again.</p> <ul style="list-style-type: none"> • How has the pandemic affected the pace of transportation investments in 2020-21, and how have GPs adapted? • What is the deal pipeline/outlook for the next 12 months? Which sub-sectors will begin to open up to investors as Southeast Asia emerges from the pandemic? • How can private investors gain access to transportation projects, and what sort of partners can they work with to do so? • What is the long-term outlook for the sector? 	16:00	<p>Roundtable discussions: Meet the infrastructure experts</p> <p>In these country-specific roundtables, an investment expert will moderate each session and discuss the unique set of risks, challenges, and project pipelines each region has to offer. Designed to promote networking and discussion, experts will share their experiences in sourcing and executing deals in their geographies, as well as the top sectors on the horizon for each country.</p> <ul style="list-style-type: none"> • India • Indonesia • Philippines • Vietnam 	
14:45	<p> Networking coffee break</p>		17:00	<p>Close of conference and networking cocktails</p>



Infrastructure Investors Forum

If you have a discount code, please insert:

BOOKING DETAILS

Email this form to book@avcj.com

	Super early bird rate (on or before 7 May 2021)	Early bird rate (on or before 11 June 2021)	Standard rate (after 11 June 2021)
In-Person Ticket	US\$895 Save US\$400	US\$995 Save US\$300	US\$1,295
Virtual Pass	US\$299 Save US\$200		US\$499

In-person ticket fees include the one-day conference, refreshments and luncheons, one evening reception and all conference documents.

COVID-19 update:

We are continuously monitoring developments globally as we continue to make preparations for this upcoming event. Please be assured that, the health and safety of our delegates, speakers, partners and staff are our highest priority. Appropriate measures and changes will be made if the situation changes. We are closely following all official health and travel guidance and precautions from the World Health Organisation and local government authorities, and encouraging our delegates to do the same. If for any of the above reasons or other unforeseen circumstances, AVCJ reserves the right to switch the Forum to a fully virtual event.

Registration details

Please complete your details below in BLOCK CAPITALS or attach your business card.

Mr/Mrs/Ms	First name	Last name
Job Title	Company	
Address		
Telephone (work)	(mobile)	
City	Country	Post/zip code
Fax	E-mail	
I plan to attend the Cocktail reception on Monday, 2 August at 17:00		Yes <input type="checkbox"/> No <input type="checkbox"/>
I would like to receive a CPD certificate with confirmation of attendance		Yes <input type="checkbox"/> No <input type="checkbox"/>

Payment details

Credit card: (US\$)	<input type="checkbox"/> Visa	<input type="checkbox"/> MasterCard	<input type="checkbox"/> American Express
Card no.	Credit card country issue		
Expiry date	Security code		
Credit card billing address			
Name on card	Signature		

Cancellation/refund policy: A cancellation charge of US\$300 for in-person or US\$100 for virtual platform is applicable to written cancellations received on or before 19 July 2021. No refund will be made for cancellations after the date due to our advance guaranty obligations and administration costs. If you do not attend the event or notify us of your intention to cancel, the full fee will still be payable. A substitute delegate is welcome but the organiser MUST be notified in advance of the meeting to avoid incurring a charge. Substitutions may NOT be made at the meeting.

Pay in advance: We will include registrants' names on the official delegate list if we have received your registration fees by 26 July 2021. All payments should be made immediately. Regrettably, no entrance will be permitted for payments not received in advance.

Venue and Accommodation

The Westin Singapore

Address: 12 Marina View, Asia Square Tower 2, Singapore 018961
<http://www.thewestinsingapore.com/>

A limited number of rooms at the Hotel have been reserved at a special rate of

Deluxe Room – S\$350++ per room per night – Single Room

(Room rate is subject to room availability and subject to 10% service charge and Goods & Services Tax) For AVCJ Form participants on a first-come-first-serve basis. Please book your room directly with below hotel contact and identify yourself as AVCJ Forum participant to qualify for the rate.

Hotel contact:

Clara Beh
 Director, Event Management
 T: +65.6922.6812
 F: +65.6922.6819
 E: Clara.Beh@westin.com

Please note AVCJ Private Equity & Venture Forum does not bear the responsibility for participants' travel and accommodation arrangements.

**If the booking cancel after 16 June 2021, the cancellation fee equivalent to the value of the entire stay.

Contact us

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