

AVCJ Private Equity & Venture Forum

Global Perspective, Local Opportunity

2019
SERIES



India Forum

3-4 December 2019 | Sofitel Mumbai BKC



FORUM REVIEW

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The **20th Annual AVCJ India Forum** successfully took place in Mumbai on 3-4 December. The event brought together over 220 private equity professionals including over 75 LPs representing 135+ different organizations from 14 countries.

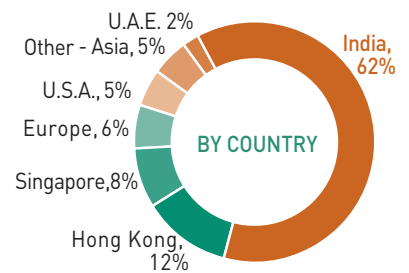
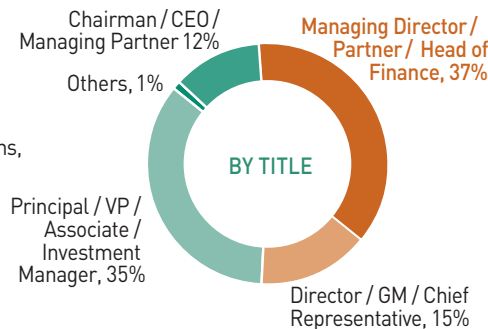
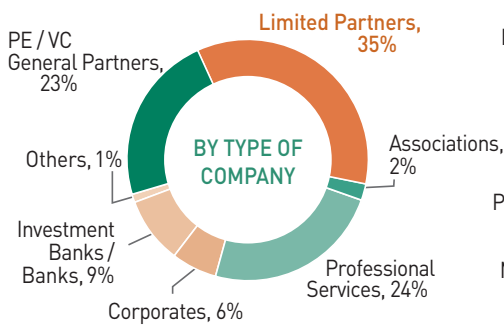
The conference, which focused on the past, present and the future of the Indian private equity industry was kicked off by Ravi Lambah, Head of India, Global Head of Telecom, Media & Technology, TEMASEK and featured leading executives from leading global and Indian private equity firms, international LPs and corporate powerhouses speaking on a number of selected and well-researched topics including buyouts, value creation and exits.

The AVCJ India Forum returns to Mumbai on 1-2 December 2020.



2019 DELEGATE COMPOSITION

- Attended by **75+** limited partners around the globe
- **41+** Speakers
- Over **220** participants from **14** countries and more than **135** companies



Supporting Organisations



Media Partners



Speakers



Headline Speakers



• **Raghav Bahl**
Head of Investments for India
ALIBABA GROUP



• **Vikas Choudhury**
President
RELIANCE JIO



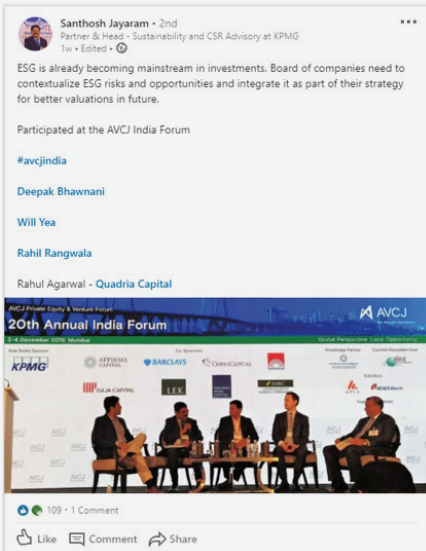
• **Ravi Lambah**
Head of India
Global Head of Telecom, Media & Technology
TEMASEK

Leading Industry Professionals

- **Rahul Agarwal**, Director, **QUADRIA CAPITAL**
- **Neeraj Bharadwaj**, Managing Director, **THE CARLYLE GROUP**
- **Deepak Bhawnani**, CEO and Managing Director, **ALEA CONSULTING**
- **Anurag Das**, CEO and Managing Director, **INTERNATIONAL ASSET RECONSTRUCTION COMPANY**
- **Udai Dhawan**, Founding Partner and Head of India Private Equity, **AFFIRMA CAPITAL**
- **Dominic Goh**, Principal, **HARBOURVEST PARTNERS**
- **Neha Grover**, Regional Lead – South Asia, **IFC**
- **Amit Gupta**, Partner, **NEWQUEST CAPITAL PARTNERS**
- **Kanchan Jain**, Managing Director, **BARING PRIVATE EQUITY ASIA**
- **Gopal Jain**, Managing Partner and Co-Founder, **GAJA CAPITAL**
- **Aviral Jain**, Managing Director, **SIGULER GUFF**
- **Santhosh Jayaram**, Partner and Head – Climate Change & Sustainability Advisory, **KPMG INDIA**
- **Amith Karan**, Managing Director, **ALVAREZ & MARSAL**
- **Manish Kheterpal**, Managing Partner, **WATERBRIDGE VENTURES**
- **Motoya Kitamura**, Managing Director, **HQ CAPITAL**
- **Anand S. Krishnan**, Managing Partner, **FIDELISWORLD**
- **Sanjay Kukreja**, Partner and CIO, **CHRYSCAPITAL**
- **Pramod Kumar**, Managing Director & Head of Banking, India, **BARCLAYS**
- **Rajiv B. Lall**, Chairman, **IDFC FIRST BANK**
- **Tarana Lalwani**, Director, **INNOVEN CAPITAL**
- **Yogesh Mahansaria**, Co-Founder, **ALLIANCE TIRE GROUP**; Director, **MAHANSARIA INDUSTRIAL VENTURES**
- **Eric Marchand**, Principal, **UNIGESTION**
- **Shankar Narayanan**, Founder, **SANAKA CAPITAL**
- **Abhay Pandey**, General Partner, **A91 PARTNERS**
- **Bobby Pauly**, Partner, **TATA OPPORTUNITIES FUND**
- **Nitish Poddar**, Partner, Deal Advisory and National Leader – Private Equity, **KPMG INDIA**
- **Gene Pohren**, Managing Director & Co-Founder, **57 STARS**
- **Sourav Pramanik**, First Vice President, M&A and Sponsor Finance Asia, **SUMITOMO MITSUI BANKING CORPORATION**
- **Renuka Ramnath**, Founder & CEO, **MULTIPLES ALTERNATE ASSET MANAGEMENT**
- **Rahil Rangwala**, Director, India Programs, **MICHAEL & SUSAN DELL FOUNDATION**
- **Arun Saigal**, Managing Director, **BARCLAYS**
- **Vishal Sharma**, Managing Director, **EVERSTONE CAPITAL**
- **Anirudh Singh**, Principal, **B CAPITAL GROUP**
- **Manas Tamotia**, Partner, **L.E.K.**
- **Mithun Thanks**, Partner, **SHARDUL AMARCHAND MANGALDAS & CO**
- **Ananya Tripathi**, Director, **KKR CAPSTONE**
- **Vivienne Watganai**, Vice President, **HAMILTON LANE**
- **William Yea**, Managing Director, **COLLER CAPITAL**



What our attendees say on social media:



ESG is already becoming mainstream in investments. Board of companies need to contextualize ESG risks and opportunities and integrate it as part of their strategy for better valuations in future.

Participated at the AVCJ India Forum
#avcjindia



It was great to moderate the 'Exits in India' panel at the Asian Venture Capital Journal (AVCJ) #India forum in #Mumbai last week. Amit Gupta, Aviral Jain, Yogesh Mahansaria and I highlighted the nuances of creating a sustainable pipeline of deal #exits in India - a truly dynamic session with many interesting insights exchanged.

#PrivateEquity #ExitPlanning
#PanelDiscussion #AVCJ #AVCJIndia
#Liquidity



Our Managing Director Neeraj Bharadwaj discussed private equity investing in India at

@AVCJ India Forum: "We are bullish on India's long-term growth trajectory. The next two years will present significant investment opportunities for private equity players." #AVCJIndia

“AVCJ is the largest event and what makes it stand out is the impressive turnout, the kind of people attend the event you pretty much get all the important players in the entire ecosystem whether it is LPs whether it is GPs whether it is the other sort of lawyers, you get pretty much everybody attending the event, and I think that is something that no other forum has been able to replicate in India for sure”

Neha Grover, Regional Lead - South Asia, **IFC**

“The AVCJ is an iconic conference that happens every year. You get the best of participation both from LPs and GPs so I find it as a very efficient way of connecting with people and interacting with people, meeting lots of LPs, and we're committed to investing in India, in Asia in general and AVCJ is part and parcel of that”

Udai Dhawan, Founding Partner and Head of India Private Equity, **AFFIRMA CAPITAL**

“I choose to attend the India Forum because it's one of the best forums for India in my view. Good place to network, very relevant set of people come in from industry, as well as LPs from outside. Very good panels of relevant content, good selection of speakers, and a good place to network”

Amit Gupta, Partner, **NEWQUEST CAPITAL PARTNERS**

Delegate Companies

- 57 Stars
- A91 Partners
- Aberdeen Standard Investments
- Abu Dhabi Investment Authority
- Adams Street Partners
- Adfactors PR
- Affirma Capital
- AIWMI
- Alea Consulting
- Alibaba Group
- Alliance Tire Group
- Alpinvest Partners Limited
- Alter Domus
- Alteria Capital
- Alvarez & Marsal
- Apex Group
- Ares Asia Management
- Asian Development Bank
- Avalokiteshvar Valinv
- Axiom Asia Private Capital
- B Capital Group
- Backstop Solutions Group
- Barclays
- Baring Private Equity Asia
- BCP Bank
- Berkeley Research Group
- Bin Zayed Venture
- BNP Paribas
- Capital Dynamics
- Capstone Partners
- CDC Group
- CDPQ
- Chryscapital
- Collier Capital
- CPPIB India Advisors
- Deutsche Bank
- Dhruva Advisors
- Dominor Investment Holding
- Duff & Phelps
- Elara Capital
- EMPEA
- Everstone Capital
- Faering Capital
- Fidelisworld
- Filter Capital India Advisors
- Financial Intermediaries Association of India (FIAI)
- Flexstone Partners
- Gaja Capital
- Genesis BCW
- German Investment Corporation (DEG)
- Golden Alpha
- Goodwin Procter
- Green Capital
- Hamilton Lane
- HarbourVest Partners
- HQ Capital
- IC Universal Legal
- ICICI Bank
- IDFC First Bank
- Induscircle Corporate & Trustee Services
- Innoven Capital
- International Asset Reconstruction Company
- International Finance Corporation
- Investcorp
- Iron Pillar
- IVCA
- JM Financial
- JSW Infrastructure
- Kedia Global
- Keynote Capitals
- Kirkland & Ellis
- KKR Capstone
- KKR India Financial Services
- Korea Development Bank
- Kotak Life Insurance
- KPMG
- Krypton Fund Services
- L.E.K. Consulting
- Lexington Partners
- LGT Capital Partners
- LGT Lightstone Aspada
- Locus Capital Partners
- Madison India Capital Advisors
- Mahansaria Industrial Ventures
- Marsh India Insurance Brokers
- Mercer Alternatives
- Michael & Susan Dell Foundation
- Mintz Group
- Multiples Alternate Asset Management
- National Investment and Infrastructure Fund
- New Development Bank
- NewQuest Capital Partners
- North-East Private Equity Asia
- Omidyar Network
- Ontario Teachers' Pension Plan
- Partners HealthCare Investment Office
- PE Consulting
- PineBridge
- Preqin
- Proparco
- PropertyMonk
- Quadria Capital
- Quilvest
- Reliance Jio
- ROC Partners
- Sanaka Capital
- Sanaka India Advisors
- SANNE
- SBI Life Insurance
- SBM Bank
- SEDCO Capital
- Sen Family Office
- Shardul Amarchand Mangaldas & Co
- SICAL SCS
- Siguler Guff
- SMBC Pension Fund
- Standard Chartered Bank
- StepStone Group
- Sumitomo Mitsui Banking Corporation
- Sumitomo Mitsui Trust Bank
- Surana & Surana International Consultants
- Tata Opportunities Fund
- Temasek
- The Carlyle Group
- Trinity Health
- TVentruess
- Unigestion
- Unilever Ventures
- Universal Legal
- WaterBridge Ventures
- Weizmann Group
- Weizmann Limited
- WWChinaGroup
- Xponentia Capital Partners
- Z3

SAVE THE DATE!

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 1-2 December 2020 • Mumbai