Recognised as the most highly anticipated international private equity event in Taiwan, the AVCJ Taiwan Forum will connect in-person and virtual attendees from the local and international private equity community via one platform for a day of insightful presentations, interactive panel discussions, and high-level networking. Join more than 800 senior professionals, including 100 LPs, to discuss the latest market opportunities and collectively create ideas to support the sustainable development of the private equity ecosystem in Taiwan.

每年最受矚目的AVCJ國際私募股權台灣論壇今年將結合線上與線下形式同步進行。來自國際與本地的嘉賓將在一日豐富議程中分享深具洞見的演說，在互動討論環節盡情暢談，以及和同業的交誼時光，本次活動邀請超過600位資深專業人士參與，其中包含100位有限責任合夥人，一同掌握市場新機遇，共創台灣私募股權行業的永續發展。

AVCJ GOES HYBRID

AVCJ Taiwan Forum is a hybrid experience connecting our in-person and virtual attendees from across the globe in one community platform. This year will see a hybrid approach, allowing global attendees to participate in person or virtually.

AVCJ台灣論壇今年採線上和線下並行方式進行，全球嘉賓可在同一平台上親身或遠距參與。

The forum will bring together:

- **600+ Delegates** 名與會者
- **100+ LPs** 位有限合夥人
- **30+ Speakers** 位演講嘉賓

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https://www.avcjforum.com/taiwan
AVCJ TAIWAN FORUM GOES HYBRID
One community, two ways to be part of it

All of us in the industry are striving to find the new normal to maximise our business capabilities during the Covid-19 pandemic. The AVCJ Taiwan Forum is offering a virtual platform to accommodate your needs. The virtual pass is the ideal solution if you want to access the best content and community in Taiwanese private markets but cannot join this year in-person.

Your virtual pass allows you to access cutting edge interactive panel discussions, briefings, case studies and live Q&A sessions, alongside our extensive networking platform so you can connect with the whole community from the comfort and convenience of your device wherever you are in the world.

Key features of the immersive virtual pass
線上門票具有以下亮點：

1. Access the entire event on demand
Watch live, at your convenience or replay all sessions so you need never miss the content and experts that are key to your business.

2. Make the most of your time but don’t miss out
You don’t have to choose between discovering the latest industry developments, whilst making key connections with over 100 LPs, and being hands-on for your business at this critical time. The AVCJ virtual pass is the perfect way for you to do both.

3. Targeted networking like never before
Our world-class platform enables you to search the full attendees list and drill down into key datapoints to find the people most relevant to you. Make face-to-face connections via video chat and promote your fund and services to the people who matter to you.

4. Interact with speakers
As well as having a front row seat to hear the biggest industry names share their views on an array of topics, our platform enables you to submit questions and take part in live Q&A sessions as well as vote in our interactive polls.

One community, two ways to be part of it
同一個社區，不同參與形式

2019年爆發的新冠疫情使得全行業都在全力打造能夠最大化業務能力的新常態。就此，AVCJ台灣論壇為您呈上線上平台，一解您燃眉之急。如果您想接觸到台灣私募市場最優質的內容和社區，卻苦於疫情限制無法親自前往，那麼AVCJ的線上門票會是您的完美解決方案。

線上門票可讓您參與到尖端的互動小組討論、簡評、案例分析和直播問答等環節，並隨時隨地使用您自己的設備在我們群英薈萃的交流平台上與社區保持暢聯。

https://www.avcjforum.com/taiwan
Top 5 reasons to attend 參與本次論壇的五大理由：

- **Network** with 600+ attendees physically and virtually across the globe through our hybrid event platform.
- **Gain** insights into the evolving opportunities in the rebound of Asia and find out where Taiwan fits in an Asia portfolio.
- **Learn** how technology has disrupted the investment landscape.
- **Discover** cross-border opportunities between Taiwan and other Asian economies.
- **Hear** from local and regional LPs on their views on asset allocation in today’s climate.

Limited Partners from the following organisations that attend include:

- APAC Capital
- Bank Sinopac
- Atinum Partners
- Arkkers International
- Apax Partners
- Aon
- InTrust
- AMF Capital
- Apex Partners
- AppleWorks
- Aquila Capital
- Axxent International
- Alumns Partners
- Ascend Asia
- Bain Capital
- Bank of America
- Blackstone
- Bony Sport
- Brookfield Asset Management
- Credit Suisse
- Crediton Consulting
- CTBC Financial Holding
- Delta Corporate Investment
- DNB Bank
- Diem Technologies
- Capital Company
- Department of Economic Development, Taipei City
- Digital Ocean
- Dipper Lien Fund
- EYUCO Commercial Bank
- Easington Investments
- Eaton Partners
- Ernst & Young
- Electronic Commerce
- EQT
- Equities Capital
- Far Eastone
- Fast International
- FCC Partners
- Ferrari Capital
- Fortune QI Investment
- Fusion Financial Holding Venture Capital
- Future Financial Venture Capital
- Future Macro Capital
- Global Venture Capital
- Grand Fortune Venture Corporation
- H&Q Asia Pacific
- HDB Capital Partners
- Hanwha Asset Management
- Harmony Investment
- Hengyang Investments
- Hong Tai Electronic Industrial Corporation
- Hotel Marine Lai Yee
- Hsin Tao Technology Corporation
- Hong Kong Foundation
- Huang's Foundation
- Junction Capital
- Kniga
- Kuangchun Computer Equipment
- Kumpulan Wai Peng Baranah (Dipertubuhan)
- L&F Chemical
- Law and L. Attorneys-at-Law
- Leapvax Capital
- Level Biotechnology
- LGT Capital Partners
- Lisa Everlasting
- LOCUS Marketing Technology
- Lone Star Asia Pacific Acquisitions
- LS Technologies
- Lux System Limited
- Lychee Capital
- M&A Capital
- Mandarin Capital
- Maccal Capital
- MAGI
- National Development Council, R.O.C.
- National Development Fund
- National Kaching University of Science and Technology
- National Taiwan University Hospital
- NDC
- North-East Private Equity Asia
- Nivo Talus Capital Partners
- O-Bank
- PAG Capital
- Phoenix Healthcare Ventures, KBC China
- Premier Group
- PICA Life Assurance
- Permira Advisers
- Ph Capital
- Philament
- PRM Capital
-プリンフィヨ
- Premier Productive Development
- Public Services
- Public Safety
- Public Technology
- Public Venture
- Qubel
- Ranney Tek
- Randi Investments
- SIAAS
- Schroder Asset
- Schroder Investment Management
- SIF Asset Management
- SIG Asset Management
- Silicon Energy
- Silverstream Capital
- SKS Ventures
- Singapore Global
- Stark Partners
- Stanhope Capital
- The AAMA
- The Miyasaka Bank
- The TransGlobe Life Insurance
- Tenens Capital
- US Wealth Management
- ULI Brainformed
- Uni-President Enterprises Corporation
- Union Capital
- UNISON Co.
- Veda Energy
- Veritas Growth Fund
- VMC Asia Asset Management
- Viva Capital
- Want Daily
- Wava Yuan Property
- W&M Investment
- Wealth Venture
- WDI
- WIT Investment
- Xie Global
- Xinglong Healthcare Foundation
- Yanita Life
- Zoy Capital

2019 DELEGATE COMPOSITION 2019年與會者統計

- **Attended by 80+ limits partners from Taiwan and overseas** 吸引超過 80 名有限責任合夥人(LP)出席
- **32+ speakers** 32 名講者
- **Over 310 participants from 12 countries and more than 215 companies** 逾 310 名與會者來自 12 個國家及 215 家公司

https://www.avcjforum.com/taiwan
SPEAKERS 講者名單

Keynote 主旨演講

Roy Chun Lee
Deputy Executive Director
TAIWAN WTO AND RTA CENTER, CHUNG-HUA INSTITUTION FOR ECONOMIC RESEARCH (CIER)
李淳
副執行長
中華經濟研究院WTO及RTA中心

Leading GPs and LPs confirmed are 頂尖的GP及LP專家包括

Vincent Chang
President, KPMG Deal Advisory /Head of Private Equity
KPMG TAIWAN
張維夫
董事總經理 /私募基金產業主持人
畢馬威財務諮詢股份有限公司

Mark Chiba
Group Chairman & Partner
THE LONGREACH GROUP

William Ho
President
CDIB CAPITAL GROUP
何志傑
總經理
中華開發資本

CY Huang
President, FCC PARTNERS; Founding Chairman, TAIWAN MERGERS & ACQUISITIONS AND PRIVATE EQUITY COUNCIL
黃齊元
總裁, 藍濤亞洲; 創會理事長, 台灣併購與私募股權協會

Jamie Lin
President, TAIWAN MOBILE; Chairman & Partner, APPWORKS
林之晨
總經理, 台灣大哥大; 董事長暨合夥人, 之初創投

Gordon Shaw
Managing Director
BARING PRIVATE EQUITY ASIA
蕭字成
董事總經理
霸菱亞洲投資

Kyle Shaw
Founder and Managing Partner
SHAWKWEI & PARTNERS

Cecilia Tang
Senior Director of Corporate Strategy, LINE TAIWAN CFO, LINE TV

Andy Tsai
Partner
STEPSTONE GROUP
蔡騰芳
合夥人
STEPSTONE GROUP

Susan Lin
Managing Director
CDIB CAPITAL GROWTH PARTNERS L.P.
林束珊
董事總經理
中華開發優勢創投基金主要經理人

https://www.avcjforum.com/taiwan
**Day 1: Wednesday, 1 December, 2020**

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<td>08:15</td>
<td>Registration and refreshments</td>
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<tr>
<td>09:00</td>
<td>Opening keynote address</td>
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<tr>
<td>09:30</td>
<td>Private markets outlook: Investing in the rebound of Asia</td>
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<td>10:30</td>
<td>Networking break</td>
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<td>Taiwan: An evolving M&amp;A market</td>
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<td>11:45</td>
<td>Beyond Taiwan: Investment opportunities in and from other Asian economies</td>
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<td>12:30</td>
<td>Networking lunch</td>
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<td>13:30</td>
<td>Fireside chat: The transformation of the corporate investor</td>
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<tr>
<td>14:00</td>
<td>Technology disruptions and opportunities for Taiwan</td>
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<tr>
<td>14:45</td>
<td>Exit outlook: Asia's developing capital markets</td>
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<td>15:30</td>
<td>Networking coffee break</td>
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<td>16:00</td>
<td>LPs' views on private markets in 2021 and beyond</td>
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<td>17:00</td>
<td>Closing remarks</td>
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<td>17:05</td>
<td>Cocktail reception</td>
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</tbody>
</table>

**Please note, the programme is subject to change.**

**Technology disruptions and opportunities for Taiwan**

Travel bans and social distancing protocols have brought the world to a new normal, where technology is playing an integral role in people’s lives and business operations. The increased reliance on technology from remote work to advanced manufacturing and healthcare services to e-commerce has boosted the demand for 5G networks, high-performance electronic components, and computing devices – all of which Taiwan can offer. Will it lead to a renewed interest from private equity and venture investors in Taiwan? Our panel of entrepreneurs and tech investors discuss the next wave of the tech revolution and how Taiwan can be part of the landscape.

- What are the emerging investment themes for the next 12 months?
- Which sectors will be most disrupted by technology?
- Is the role of corporate investors changing, and will we see more corporate venture capital in Taiwan?
- How can private equity and venture capital revitalise innovation in Taiwan?

**Exit outlook: Asia's developing capital markets**

Despite exit activity in Asia having slowed down in the first half of 2020, IPO exits in some markets are thriving, with China and Hong Kong leading the way. Asia’s stock exchanges remain aggressive in terms of launching favourable policies to encourage the tech and high-growth companies underpinning the “new economy” to list in their home markets. Moreover, many investors are keen to offer liquidity solutions, thereby widening the exit options. A panel of experts assess the exit outlook.

- What opportunities and challenges are GPs facing in preparing their portfolios for exit?
- How are secondary solutions evolving to meet liquidity needs?
- Will there be a shift of IPOs from the US to Asia, and how will the new initiatives of Asian stock exchanges reshape IPO exits?
- What can Taiwan do to outperform as a listing and trading venue, and what lessons can be learned from international role models?

**Beyond Taiwan: Investment opportunities in and from other Asian economies**

Unlike most Asian economies, FDI into Taiwan increased close to 12% in the first five months of 2020. While its longtime trading partner, Japan, remains paramount, other Asian countries such as those of Southeast Asia, South Asia and Australasia have becoming increasingly important. Our panel of domestic and international investors discuss the opportunity for Taiwanese investors looking to expand beyond home shores.

- Will Taiwan-Japan deals continue and in which sectors?
- Can Taiwanese investors be competitive and add value in Southeast Asia deals?
- Practical tips on finding the most suitable local partner to work with in each location.
- How can private equity and venture investors facilitate cross-border partnerships?

**LPs' views on private markets in 2021 and beyond**

Aside from uncertainties surrounding economic growth, Taiwanese LPs – like their global peers – are still keen to invest in private markets, since the asset class has proven itself capable of generating sustainable returns in recent years. However, with investors being wary of a potential global recession and becoming more selective with new allocations, investment pace has slowed. Our panel of domestic and international investors discuss the risks and rewards of investing in private markets and their expectations for fund managers going forward.

- What have been some of the unique challenges faced by LPs this year?
- How have GPs and LPs adapted to virtual communications?
- Which assets classes, geographies, and strategies interest LPs the most under the current macro climate?
- How do LPs view the potential of the Taiwanese GP market as more securities and asset management firms are joining the industry?
台灣

會議日程

Day 1: 2020年12月1日

08:15 註冊&早餐
08:50 歡迎致詞
09:00 開幕主旨演講
09:30 科技發展為台灣帶來的顛覆和機遇

後疫情的旅遊禁令和社交距離架構世界新常態，因此科技在日常
生活和商業營運中扮演了不可或缺的角色。遠距工作、先進製造、
醫療和電商都依賴5G網路。高性能電子元件和運算裝置都是台
灣的強項，私募股權和風險投資人是否因此再度聚焦台灣？本場
次的創業家和科技投資人將聚焦下一波科技革新以及台灣如何
發揮影響力。

- 未來一年新興的投資主題有何？
- 哪個行業受科技衝擊最大？
- 企業投資人的角色是否在改變？會不會在台灣見到更多企業
  風險投資人？
- 私募股權和風險投資如何活化台灣創新？

10:30 交流與茶歇

11:00 退出展望：亞洲發展中的資本市場

2020上半年亞洲退出活動雖有趨緩跡象，但是以中國大陸和香港
領頭的IPO退出機制卻是相當火熱。亞洲證交所為鼓勵科技業和
高成長企業等鞏固「新經濟」的公司上市紛紛推出優惠政策。此外，
二級投資人也積極提供流動性解決方案，擴大退出選項。本場
次專家小組將評估退出展望。

- GP投資組合退出之際面臨哪些機會和挑戰？
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- IPO熱潮是否會從美國轉往亞洲？亞洲證交所的積極作為是否
  會重啟IPO退出風潮？
- 台灣如何脫穎而出成為上市和交易首選？國際案例中有哪些
  值得學習的面向？

11:45 放眼區域市場：亞洲其他經濟體所具備和帶動的投資機會

2020年前五個月台灣國外直接投資增加了近12%，在亞洲地區首
居一指。其中，長期貿易夥伴日本仍佔投資額龍頭，但其他來自東
南亞、南亞甚至澳洲地區的投資也逐漸上升。來自國內外投資人
將探討台灣投資人在亞洲市場的投資機會。

- 在旅遊禁令限制下，投資人如何克服海外交易的限制？
- 台灣投資人在東南亞交易中是否具競爭力？
- 關於如何在各個市場找到合適的當地合作夥伴一些務實
  建議。
- 私募股權和風險投資如何促成跨境合作夥伴關係？

12:30 交流午宴

13:30 退出展望：亞洲發展中的資本市場

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  值得學習的面向？

15:30 茶歇及交流

16:00 LP對2021年及未來私募市場展望

近年來私募基金的資產等級持續創造回報佳績，因此即便大環境
經濟成長仍有許多不確定因素，但包含台灣在內的全球LP依舊看
好私募市場。然而在當前經濟衰退的潛在風險之下，投資人對於
配置標的更加謹慎，投資腳步亦隨之放緩。本場次國內外專家將
暢談投資私募市場的風險與回報以及未來對基金管理人的期待。

- LP今年面對的挑戰與過往有何不同？
- GP和LP如何適應遠距工作模式？
- 目前宏觀環境下哪一類資產等級、地理區域和策略最能夠
  吸引LP？
- 隨著越來越多證券公司和資產管理公司進入市場，LP如何看待
  台灣GP市場的潛力？

17:00 閉幕致詞

17:05 交流酒會

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Please note, the programme is subject to change.
Booking details 預訂詳情

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*Fees include the conference, refreshments and luncheon, one evening reception and all conference documents.

COVID-19 update:
We are continuously monitoring developments globally as we continue to make preparations for this upcoming event. Please be assured that, the health and safety of our delegates, speakers, partners and staff are our highest priority. Appropriate measures and changes will be made if the situation changes. We are closely following all official health and travel guidance and precautions from the World Health Organisation and local government authorities, and encouraging our delegates to do the same.

If for any of the above reasons or other unforeseen circumstances, AVCJ reserves the right to switch the Forum to a fully virtual event.

Email this form to 發電子郵件至 book@avcj.com

Registration details 註冊詳情

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I plan to attend the networking cocktail on Tuesday 1 December 2020 at 17:05
I would like to receive a CPD certificate with confirmation of attendance

Yes [ ] No [ ]

Pay in advance:
Please also be reminded that payment of all registration fees must be received 14 days from your invoice date. Regrettably, no entrance will be permitted for payments not received before the events take place.

Payment details 付款詳情

Credit card: (US$) 信用卡支付:  (美元)

Visa [ ] MasterCard [ ] American Express [ ]

Card no. 卡號

Expiry date 到期日

Credit card billing address 信用卡帳單寄送地址

Name on card 信用卡持有人姓名

Signature 簽名

Cancellation/refund policy: A cancellation charge of US$300 is applicable to written cancellations received on or before 23 November 2020. No refund will be made for cancellations after the date due to our advance guaranty obligations and administration costs. A substitute delegate is welcome but the organiser MUST be notified in advance of the meeting to avoid incurring a charge. Substitutions may NOT be made at the meeting.

Pay in advance: Please also be reminded that payment of all registration fees must be received 14 days from your invoice date. Regrettably, no entrance will be permitted for payments not received before the events take place.

Venue and Accommodation 酒店預訂詳情

Shangri-La’s Far Eastern Plaza Hotel
香格里拉台北遠東國際大飯店

Address: Taipei Metro 201 Tun Hwa South, Taipei, 106, Taiwan
地址：台灣台北市敦化南路二段201號, 郵編:106
Tel: +886 2 2378 8888 ext. 5340  Fax: +886 2 2378 8059
Website 網址: www.shangri-la.com/taipei/fareasternplazashangrila

Contact us 聯繫我們