

Co-hosts:



Infrastructure Investors Virtual Forum: Australia

30 September, 2020 | 9.00 – 5.00 AEST

The Infrastructure Investors Forum: Australia will bring together leading GPs, LPs, and industry players to connect on a fully interactive digital platform, transcending borders and time zones to explore the latest developments in the asset class and to help equip attendees for the rebound.

Through interactive panel discussions, studies, keynote presentations and live Q&A sessions, this online event aims to provide participants with practical and actionable insights into the current investment outlook across Australia and beyond.



6.5 CPD points can be claimed after attending the Forum

LIVE 
BROADCAST

The virtual forum will bring together:

350+
Participants

100+
Limited Partners

30+
Expert Speakers

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  #IIFAust

Register now online at events.inframationgroup.com/iifAustraliaforum

Email: book@avcj.com

Call: +852 2158 9636

Topics will include:

- How are infrastructure investors across the globe preparing for the rebound?
- What non-traditional sectors now present the best opportunity in Australia for growth?
- What strategies and expertise do investors need for managing a range of assets in a pandemic?
- How are LPs planning to manage and grow their infrastructure portfolio in the future?
- What are the long-term bets in the energy sector for securing consistent returns?

Benefits of attending:

- **Network** with attendees in real time and make meaningful connections virtually through meetings, live polls and Q&A
- **Participate** in interactive panel sessions, case studies, and presentations
- **Gain** unrivalled access to industry-leading fund managers and institutional investors
- **Discover** how LPs view the asset class and where they will be making future allocations
- **Discuss** the rise in investment opportunities in the energy space and how to source these deals
- **Review** case studies of recent deals and the challenges and strategies that were employed

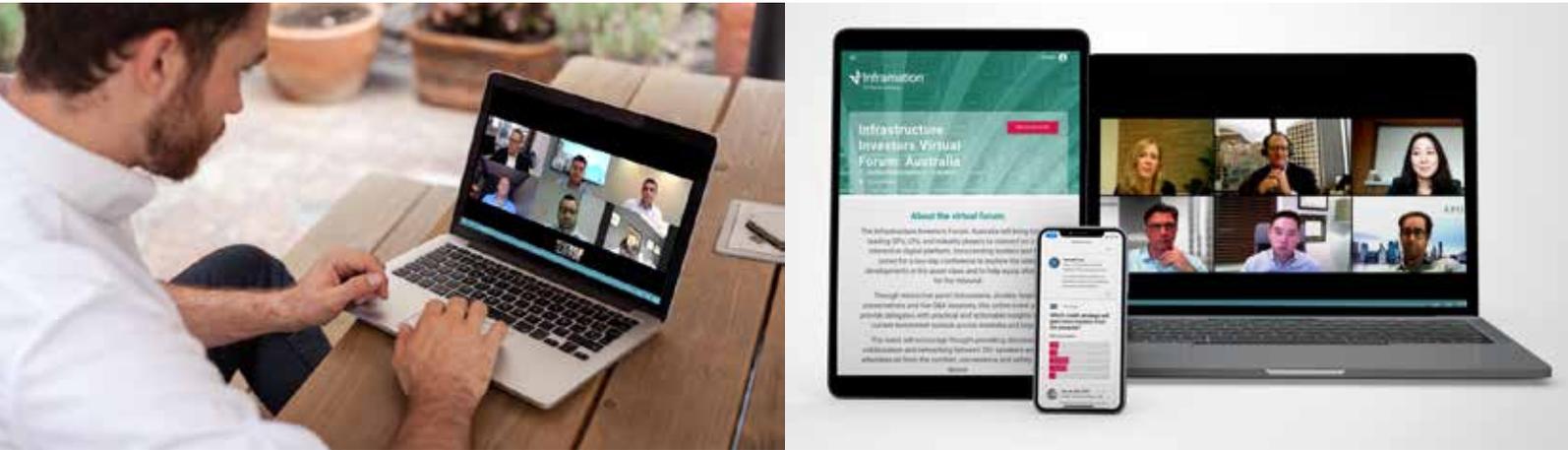


INFRASTRUCTURE INVESTORS FORUM: AUSTRALIA GOES VIRTUAL

Be part of your community

All of us in the industry are striving to find the new normal to maximise our business capabilities during the Covid-19 pandemic and the Infrastructure Investors Forum: Australia is offering a virtual platform to accommodate your needs.

Your virtual pass allows you to access cutting edge interactive panel discussions, briefings, case studies and live Q&A sessions, alongside our extensive networking platform so you can connect with the whole community from the comfort and convenience of your device wherever you are in the world.



Key features of the immersive virtual pass



1. Access the entire event on demand

Watch live, at your convenience or replay all sessions so you need never miss the content and experts that are key to your business.



3. Targeted networking like never before

Our world-class platform enables you to search the full attendees list and drill down into key datapoints to find the people most relevant to you. Make face-to-face connections via video chat and promote your fund and services to the people who matter to you.



2. Make the most of your time but don't miss out

You don't have to choose between discovering the latest industry developments, whilst making key connections with over 100+ LPs, and being hands-on for your business at this critical time. The virtual pass is the perfect way for you to do both.



4. Interact with speakers

As well as having a front row seat to hear the biggest industry names share their views on an array of topics, our platform enables you to submit questions and take part in live Q&A sessions as well as vote in our interactive polls.

Keynotes



Sarah Hunter
Chief Economist
BIS OXFORD ECONOMICS



Frank Kwok
Head of Asia-Pacific, Senior Managing Director
MACQUARIE INFRASTRUCTURE AND REAL ASSETS

Senior Industry Professionals



Damien Augustinus
Managing Director, Origination
PLENARY



Christopher Curtain
Managing Director, Australia
OMERS INFRASTRUCTURE



Danny Bessell
Managing Director, Head of Utilities, Transport & Infrastructure
ROTHSCHILD & CO



Nicholas Forster
Managing Director and Co-Head of the Resources, Infrastructure and Utilities Group
CITI



Michael Bessell
Partner, Global Infrastructure Equity
AMP CAPITAL



James Fraser-Smith
Head of Unlisted Infrastructure and Timberland
FUTURE FUND



Chin Hau Boon
Managing Director, Head, Asia & Emerging Markets, Infrastructure
GIC



Robin Ganguly
Editor APAC
INFRAMATION GROUP



Cyril Cabanes
Managing Director, Infrastructure, Asia Pacific
CDPQ SINGAPORE



Del Hart
Head of External Investments and Partnerships
NZ SUPER FUND



Gloria Chan
Executive Director, Head of Future Grid
CLEAN ENERGY FINANCE CORPORATION



Mark Hector
Portfolio Manager, Infrastructure
FIRST STATE SUPER

Senior Industry Professionals



Richard Hoskins
Managing Director
THE CARLYLE GROUP



Felipe Pinto
Managing Partner and COO,
Infrastructure Group
PATRIA INVESTMENTS



Jordan Kraiten
Head of Infrastructure
HOSTPLUS



Vicki Rigg
Executive Director
PALISADE INVESTMENT PARTNERS



Sandra Lee
Manager, Infrastructure Investments
UNISUPER



Tom Roche
Executive General Manager,
Development & Investments
JOHN HOLLAND



Ken Licence
Managing Director
PRINCIPLE ADVISORY SERVICES



Steward Upson
Managing Partner, CEO Asia Pacific
BROOKFIELD



An Nguyen
Executive Director and Head of
Partnership Victoria, Infrastructure
Delivery Group
**VICTORIAN DEPARTMENT OF
TREASURY AND FINANC**



Vaughan Wallace
Head of Asia Pacific
AMBER INFRASTRUCTURE LIMITED



Sam Pearce
Partner
QIC

Media Partner

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Programme

Wednesday, 30 September 2020

08:45	Market overview
09:00	Expert viewpoint: The Covid-19 impact on the economy and infrastructure
09:35	Global Infrastructure: Preparing for the rebound The new realities of the coronavirus, and the impact on the oil markets, transport sector and other GDP linked assets, were always likely to make 2020 a testing time for infrastructure investors across the globe. As the pandemic creates a shift in capital allocation, fund managers are pivoting their approach to deal sourcing and execution as they look to harness the power of disruption. In this session, the experts will share the latest opportunities in US, Europe and Asia, and the type of assets that will be contested in the new normal that are less effected by slow market recovery. <ul style="list-style-type: none"> • How are investors in US, Asia and Europe approaching the deal market? • When do we expect to see a rise in activity and where is infrastructure heading post Covid-19? • Does the rise of digital represent the new growth opportunity? • How and when should you start a team in a key market to get close to the action? • Are governments likely to use infrastructure projects as a stimulus for economic recovery?
10:20	Live Q&A and discussion
10:35	Networking break
10:45	Australia spotlight: Hunting for deals in the new normal Understandably the pace of deal flow slowed in 2020 but activity is starting to pick-up, and in the absence of government assets for sale and PPPs, we are seeing an uptick in funds looking to corporates that are willing to divest businesses that fit into the infrastructure bracket. It remains to be seen if the impact of the pandemic on aviation business travel, and wide adoption of technology in its place will become a long-term new trajectory of if people will return to the old normal. Investors are also expecting distressed opportunities in the core plus space but with high levels of dry it is uncertain if outsized returns can be achieved to match the risk profile given competition for deals. In this session a panel of seasoned investors will tackle the tough questions. <ul style="list-style-type: none"> • How are GPs sourcing deals in the current climate? • What sectors present the best opportunity and what expertise are required to manage these assets? • How are managers viewing assets, like airports and toll roads, in the long-term that have been affected by Covid-19? • How have the new rules on foreign investment impacted international GPs plans for Australia? • How have core plus funds performed and where are those opportunities likely to arise in a downturn?
11:15	Live Q&A and discussion
11:30	Networking break
11:45	Case study
12:15	Intermission

14:00	Energy: Showing resilience in a tough market Energy projects have proven resilient to COVID-19 with investors looking to both renewable assets and LNG projects as a viable place to both secure growth in a low growth environment and make large commitments. For renewables, the secondary market is heating up with assets changing hands whilst the large infrastructure funds are eyeing up assets related to the LNG sector which has the potential to become a significant part of the energy matrix and the attributes to become a strong asset class to supplement renewables. There has also been several large-scale renewable hydrogen projects announced, however the burgeoning sector would need a lot of government backing to reach commercial potential and be cost competitive with other fuel sources such as gas. Our panel of energy investors will discuss the current state of the market. <ul style="list-style-type: none"> • What are the macroeconomic issues facing the energy market? • Which sectors face the most risk over the next decade? • What is the outlook for deals and valuations? • How are investors approaching the LNG space?
14:30	Live Q&A and discussion
14:45	Networking break
15:00	The big discussion: Can private infrastructure investment be used to create jobs and kick-start the economy? One of the biggest challenges faced by participants in delivering mega infrastructure projects in Australia has been who bears the risk associated with large, complex construction activities. We have seen a number of major infrastructure projects that have faced significant delays, cost overruns and unforeseen challenges. Now governments have little choice but to borrow to finance lots of small infrastructure projects to stimulate the economy and private financing opportunities appear to be drying up. Is there a new PPP model that will provide an opportunity for a range of project sponsors, financiers, and contractors to work alongside the government? In this session the stakeholders will discuss the big questions: <ul style="list-style-type: none"> • Will governments use less PPPs, or will private equity financed greenfield projects disappear? • What other forms of PPP contract might emerge? • What lessons can be learnt from recent projects? • What models can be used to encourage participation of numerous parties across multiple projects?
15:30	Live Q&A and discussion
15:50	LP update: Managing a portfolio when disruption is all around For LPs, the fallout from Covid-19 has provided plenty to act upon in terms of the risk exposure of current assets, future portfolio construction, liquidity issues and from a broader perspective, the way their institution can balance their investment strategy across all asset classes to mitigate against the worst-case scenario. As LPs consider their next steps, disruption to traditional infrastructure assets will no doubt factor into their thinking as they look to pivot and remain proactive. In this session a group of seasoned LPs will share their experience from a Covid 19 world to date and how they plan to manage their infrastructure portfolio. <ul style="list-style-type: none"> • How do LPs prepare for a global recession within their investment strategy? • How does the performance of core vs. core plus fund performance compare? • How much of a concern is the amount of dry powder to LPs? • What sectors are LPs looking to for their direct and fund commitments? • How have LPs been dealing with travel constraints and challenges of executing due diligence?
16:20	Live Q&A and discussion
16:35	Close

Infrastructure Investors Forum

If you have a discount code, please insert:

BOOKING DETAILS

Email this form to book@avcj.com

Early bird rate (on or before 11 Sept 2020)	Standard rate (after 11 Sept 2020)
US\$199	US\$299

Registration details

Please complete your details below in BLOCK CAPITALS or attach your business card.

Mr/Mrs/Ms	First name	Last name
Job Title	Company	
Address		
Telephone (work)	(mobile)	
City	Country	Post/zip code
Fax	E-mail	
I would like to receive a CPD certificate with confirmation of attendance		Yes <input type="checkbox"/> No <input type="checkbox"/>

Payment details

Credit card: (US\$)	<input type="checkbox"/> Visa	<input type="checkbox"/> MasterCard	<input type="checkbox"/> American Express
Card no.	Credit card country issue		
Expiry date	Security code		
Credit card billing address			
Name on card	Signature		

Cancellation/refund policy: A cancellation charge of US\$100 is applicable to written cancellations received on or before 16 September 2020. No refund will be made for cancellations after the date due to our advance guaranty obligations and administration costs. If you do not attend the event or notify us of your intention to cancel, the full fee will still be payable. A substitute delegate is welcome but the organiser MUST be notified in advance of the meeting to avoid incurring a charge. Substitutions may NOT be made at the meeting.

Pay in advance: We will include registrants' names on the official delegate list if we have received your registration fees by 23 September 2020. All payments should be made immediately from your invoice date. Regrettably, no entrance will be permitted for payments not received before the events take place.

Contact us

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