

#### **Emerging Markets – Global**

New financing initiatives to mobilise and scale up private investment into sustainable infrastructure

**SECTOR IN-DEPTH** 

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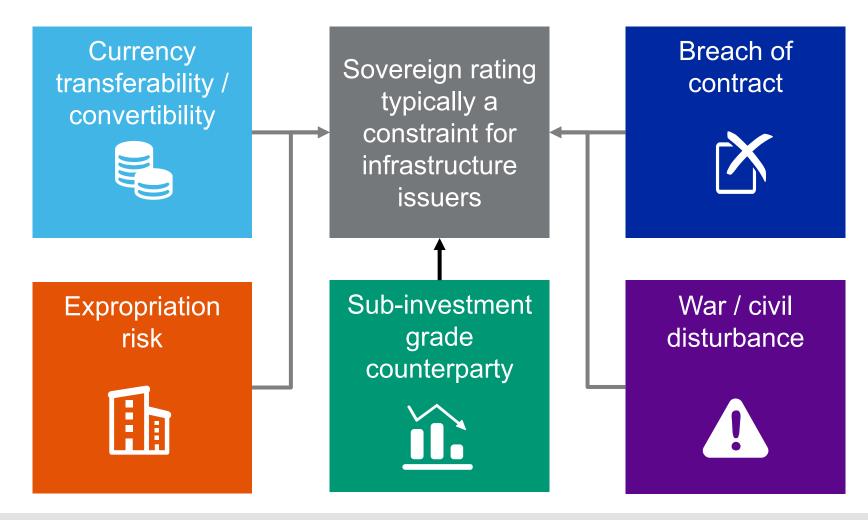
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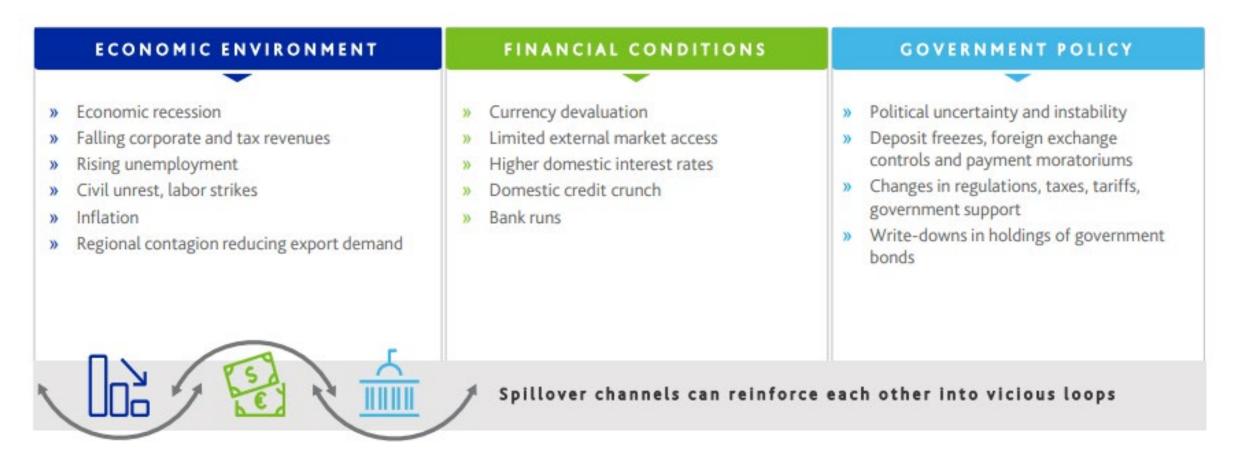
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# Country risk considerations impact on infrastructure issuers

### Emerging markets present a number of challenges for infrastructure investors



# Sovereign crises spill over to corporate, financial, infrastructure and local government sectors through multiple channels



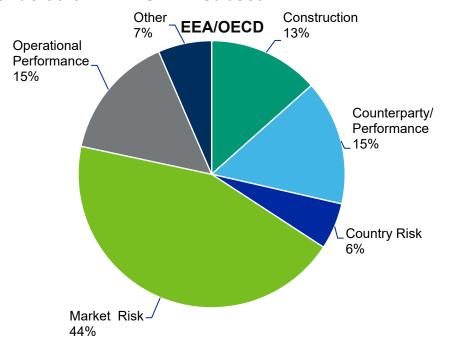
Source: Moody's Investors Service

For more information see Sovereign crises lead to sharp spikes in emerging market corporate and sub-sovereign default rates

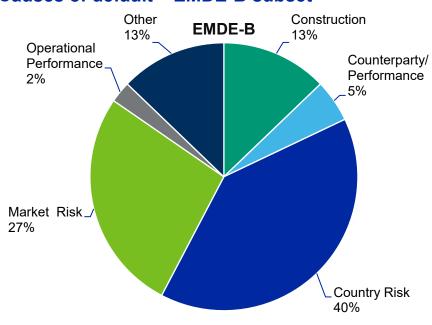
#### Insights from Moody's latest PF default study (March 2022)

Country risk is primary cause of default in Emerging Markets and Developing Economies (EMDEs)

#### Causes of default - EEA/OECD subset



#### Causes of default - EMDE-B subset



Source: Moody's Analytics Data Alliance Project Finance Data Consortium. For more information see Default and recovery rates for project finance bank loans, 1983-2020. Please refer to report Appendix B for the composition of the regional sub-sets.

- In EEA and EEA/OECD countries, the most prevalent cause of default is market risk
- » In EMDE-A and EMDE-B subsets, country risk is the most prevalent cause of default, followed by market risk
- » Average ultimate recovery rates show a very limited degree of variation across regional subsets.

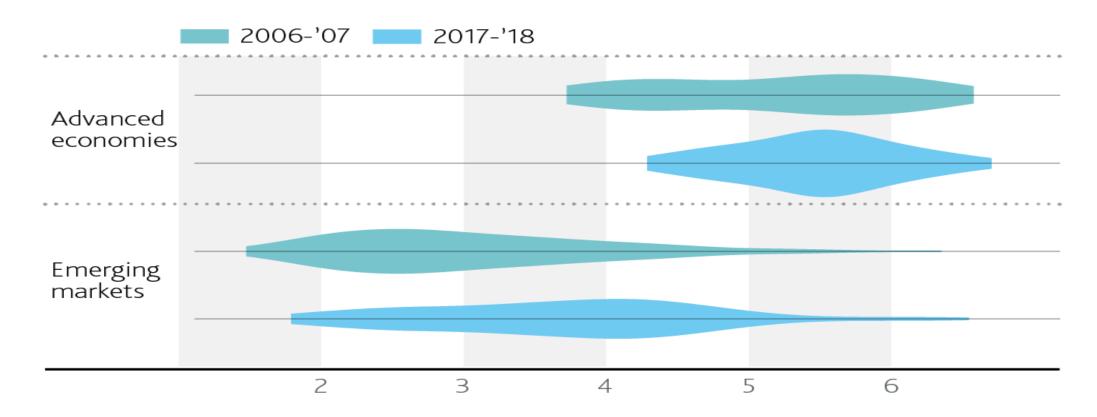
# Credit enhancement has sought to address these challenges and achieve a variety of goals



# EM infrastructure needs and financing gap

# Infrastructure has improved in some emerging markets but remains below advanced economy levels

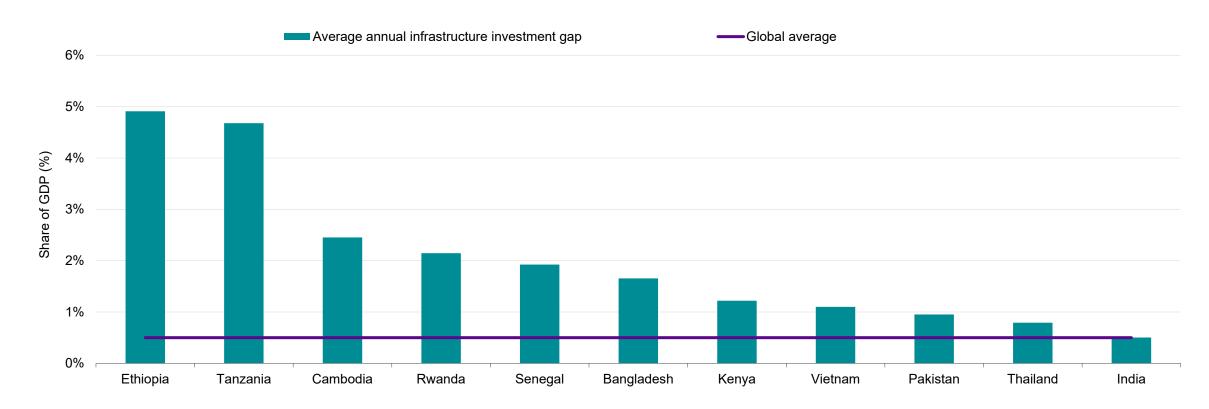
World Economic Forum's infrastructure pillar score



Infrastructure pillar score assesses quality of infrastructure (transport, utilities); a higher score denotes better infrastructure. Source: World Economic Forum

# Rapidly urbanizing economies' estimated infrastructure gaps are wider than the global average

Estimated average annual infrastructure investment gap 2016-40, % of GDP

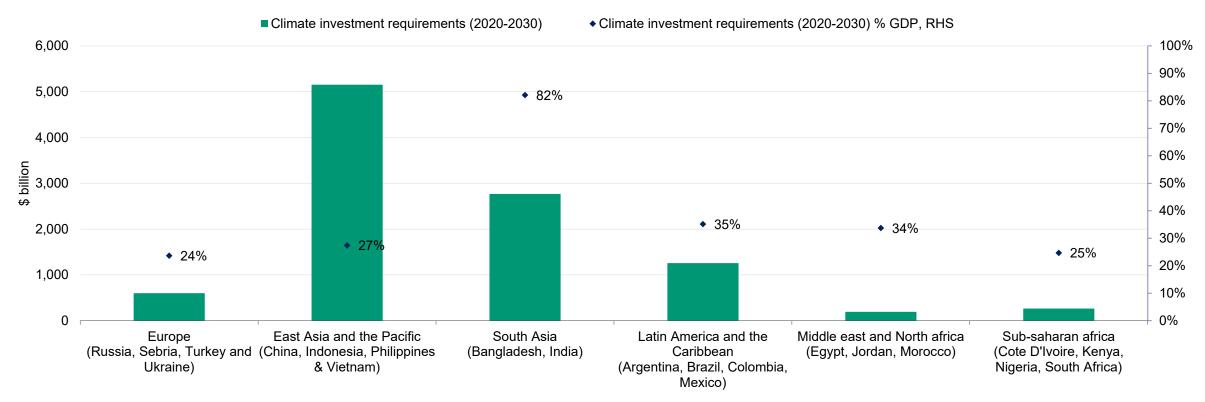


Sources: Global Infrastructure Hub, Oxford Economics and Moody's Investors Service

For more information see: ESG - Emerging Markets Environmental and social risk will curb growth potential from rise in urbanization

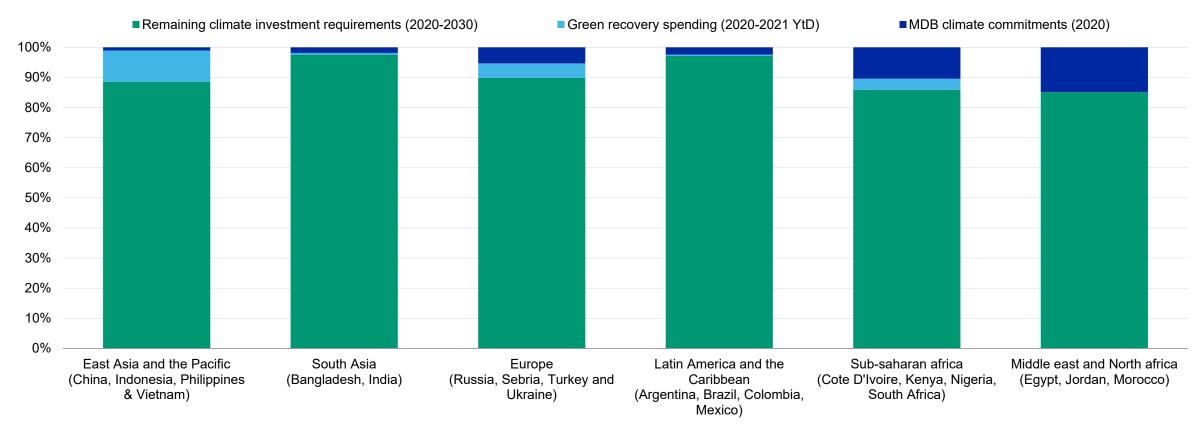
### Green investment requirements vary by region, but are highest relative to GDP in South Asia

Relative to GDP, these investment requirements vary significantly by region, from around 20% in Europe to around 80% in South Asia



We proxy the green-financing requirements of 21 EMs based on the IFC's 2020 green investment opportunity estimates. Sources: International Finance Corporation, Haver Analytics and Moody's Investors Service

## MDB commitments and government green recovery spending accounted for a fraction of climate-investment requirements in 2020



Note: YTD is as of October. Sources: International Finance Corporation, Joint report on multilateral development banks and Moody's Investors Service For more information, see: Sovereigns – Emerging markets Concessional and market-based financing vastly undershoots climate-resilience funding needs

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# Credit enhancements: Moody's case studies

### Four models of project risk transfer provide varying support to avoid default and/or enhance recovery prospects

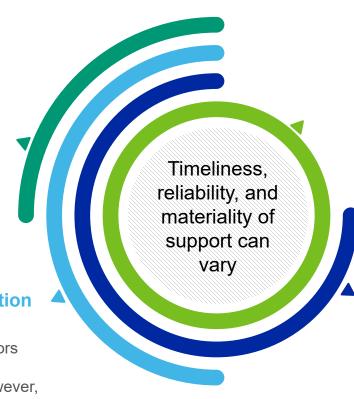
#### Partial risk insurance

Political risk insurance covering a breach of contract, expropriation, currency transfer or convertibility restrictions. Important considerations include the reliability of the insurance response to the risk causing a default, and liquidity available to pay creditors in event of a protracted claims process (proving causation and establishing extent of loss).

Example: ELZ Finance S.A. (Baa2 stable).

#### **Insurance for non-payment of debt obligation**

Political risk insurance covering non-payment of a financial obligation. In contrast to guarantees, creditors must make a valid claim before receiving payment, exposing them to potential delay or failed claim. However, for rated precedents like *Platinum Securities Cayman SPC Ltd (Aa2 stable)* and *Central Storage Safety Project Trust (Aa2 stable)*, we considered the nature of the insured obligations, deal structure and availability liquidity sufficiently robust to support the ratings.



#### **Full credit guarantees**

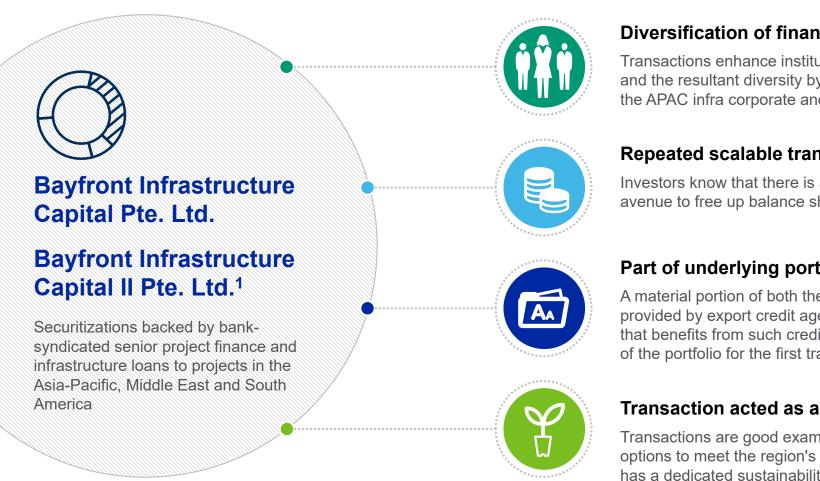
Transactions that we rate with the credit substitution approach are typically assigned a rating consistent with the rating of the guarantor. Guarantee expected to insulate investors from the borrower's performance, default or bankruptcy and to provide payment of principal and accrued interest on the debt when due. Credit benefit relies on the terms of the policy, e.g. risk they provide a valid reason to avoid payment.

Example: Sindicatum (A1 negative)

#### **Partial credit guarantees**

A third party provides a guarantee of a borrower's payment obligations up to a limit less than 100% (regardless of the reason for default). Creditors remain exposed to the underlying default risk of the borrower, and so the credit benefit – even for partial credit guarantees provided by Aaa rated institutions – have been limited to a few notches. Uplift related to credit strengths of borrower/guarantor and % cover. Example: Acorn Project (Two) LLP (B1 negative).

#### Case study: Bayfront infrastructure asset-backed securitizations



#### **Diversification of financing**

Transactions enhance institutional investor familiarity with the infrastructure sector and the resultant diversity by sector, geography and credit quality will also make the APAC infra corporate and project bond markets more robust.

#### Repeated scalable transactions

Investors know that there is a pipeline of issuances and banks have a predictable avenue to free up balance sheets for other greenfield infrastructure lending.

#### Part of underlying portfolios benefit from credit enhancements

A material portion of both the portfolios benefit from external credit support provided by export credit agencies, insurers or MDBs The portion of the portfolio that benefits from such credit enhancements is about 30% of the initial par amount of the portfolio for the first transaction and 20% of the second transaction.

#### Transaction acted as a platform to support policy objectives

Transactions are good examples of effort by policymakers to increase financing options to meet the region's significant infrastructure needs. Second transaction has a dedicated sustainability tranche backed by eligible green and social assets.

Note: 1: Various ratings depending on transaction and respective tranches. See the Bayfront Infrastructure Capital Pte. Ltd. and Bayfront Infrastructure Capital II Pte. Ltd. issuer pages on moodys.com for further information.

### Case study: Sindicatum Renewable Energy Bonds guaranteed by GuarantCo



#### **Guaranty ensures full and timely recovery**

The guarantee from GuantCo covers timely payment of principal and interest of the Indian Rupee-denominated due 2023, 2025 and Philippine Peso-denominated bonds due 2028. The Notes were issued to finance the development of renewable projects in India and the Philippines.

#### Facilitate diversification of financing

The bonds are denominated in local currency but are settled in USD. The guarantee facilitated the lengthening of the debt tenor, which is not common for INR-denominated offshore bonds, and also the relatively small size of the issuances where each bond was less than USD30 million.

#### Potential for repeated transactions

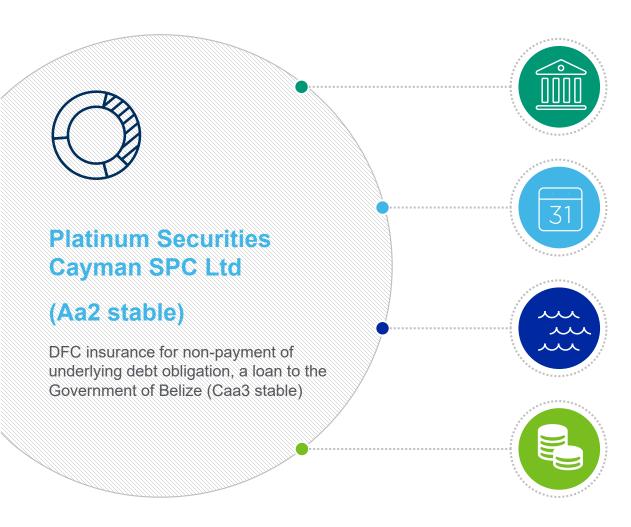
Repeated transactions and relatively small quantum demonstrate scalability.

#### Transaction not exposed to project or sovereign considerations

Our credit view reflects the credit strengths of the guaranty provided by GuarantCo.

Note: See the Sindicatum Renewable Energy Co. Pte Ltd issuer page on moodys.com for further information.

#### Case study: Belize "Blue Bonds"



Note: See the <u>Platinum Securities Cayman SPC Ltd</u> issuer page on moodys.com for further information.

#### Insurance policy ensures full recovery

The Issuer's underlying asset is a "Blue Loan" to the Government of Belize. An insurance policy from DFC insulates Blue Bond holders from a default of Belize on the underlying Blue Loan. The policy benefits from the full faith and credit of the United States and covers non-payment of Arbitral Award and Denial of Justice in relation to the Blue Loan.

#### Liquidity safeguards timely payment

Liquidity provisions and contractual features designed to ensure timely payment of the Issuer's debt service until the conclusion of an arbitration award and payment under DFC policy. Under an Event of Default at the Blue Loan, bondholders have access to liquidity adequate to cover at least 2 years of debt service and expenses.

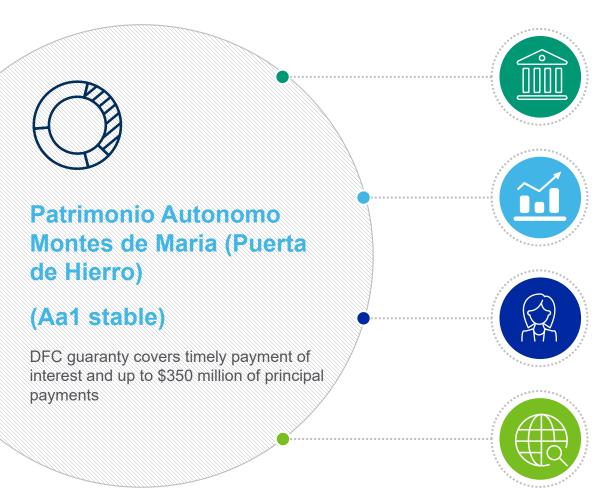
#### **Transaction supports marine conservation**

The Blue Bond for Ocean Conservation program supports durable marine conservation efforts and sustainable marine-based economic activity. Belize prefunded a marine conservation account with \$23.4 million included in the Blue Loan and commits to make Conservation payments over the life of the Bonds.

#### Belize reduced its debt balance

Bond proceeds financed Belize's buyback of its \$556 million bonds due 2034 at a 45% discount to face value. The Blue Bond program, administered by The Nature Conservancy (TNC, Aa2 stable) uses private capital to refinance participating countries' public debt.

#### Case study: Colombia's Puerta de Hierro Toll Road



#### **Guaranty ensures full and timely recovery**

The guarantee from DFC covers timely payment of each of the scheduled principal and interest payments of the Colombian peso-denominated (inflation-indexed) COP760 billion (around \$210 million at issuance) Notes due 2045. The Notes were issued to refinance Puerta de Hierro toll-road concession.

#### Peso appreciation exposure mitigated by "appreciation cover"

Since the Notes are peso denominated and DFC's guarantee is denominated in US dollars, the exposure to Colombian peso appreciating against the US dollar is introduced. This risk is mitigated by the difference between the debt and a fixed guarantee cap ("appreciation cover") of about \$140 million.

#### First social bonds linked to infrastructure in Latin America

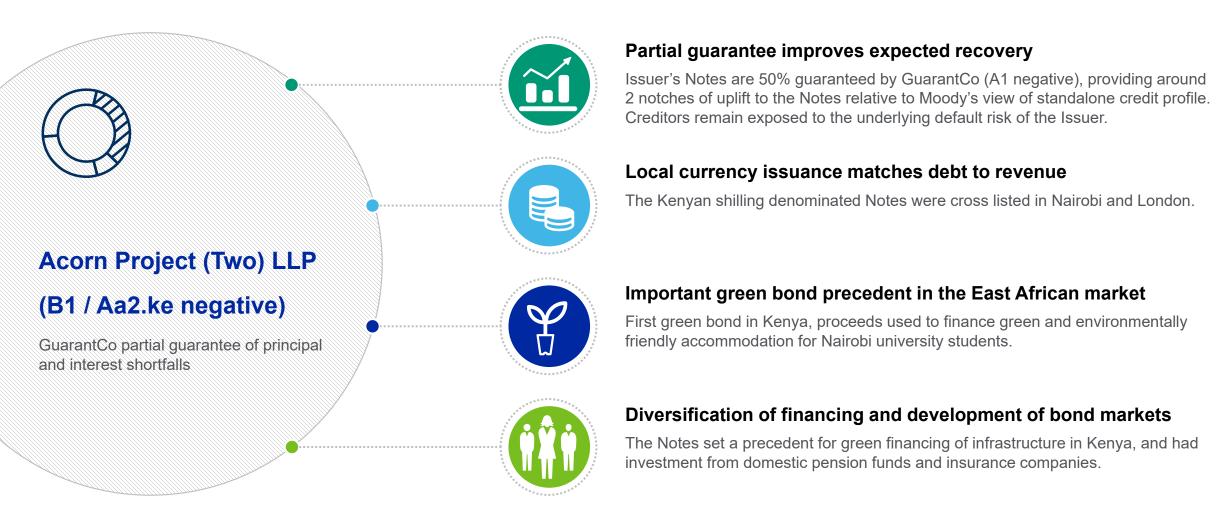
The issuer has labeled the Notes as a social bond because of the expected benefits to the population in the toll road's service area. This was the first bond issuance of social bonds in Latin America linked to an infrastructure project.

#### Transaction not exposed to project or sovereign considerations

Our credit view reflects the credit strengths of the guaranty provided by DFC. The agency benefits from the full faith of the US government and the guaranty will constitute a direct, unconditional and senior obligation of the government.

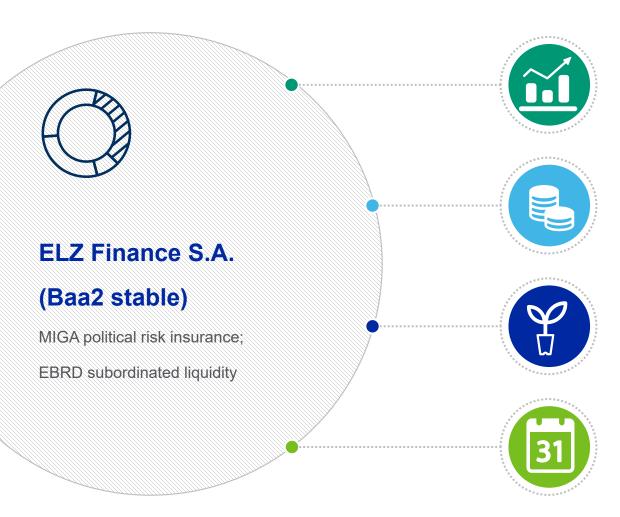
Note: See the Patrimonio Autonomo Montes de Maria issuer page on moodys.com for further information.

#### Case study: Kenyan student housing



Note: See the Acorn Project (Two) LLP issuer page on moodys.com for further information.

#### Case study: Turkish PPP hospital



#### Political risk insurance supports recovery subject to valid claim

MIGA PRI policy designed to respond to (1) currency transfer / conversion restrictions; (2) expropriation; and (3) breach of contract (incl. arbitral award default and denial of recourse) with respect to underlying PPP contract with government counterparty (i.e. not a debt agreement).

#### Subordinated liquidity supports debt service during arbitration

PRI policy requires waiting times, arbitration process, and achieving an arbitral award. To mitigate the risk of a protracted arbitration process, the financing structure includes a subordinated, standby revolving facility provided by the EBRD. Nearly 4 years of debt service liquidity (including DSRA) available for most of the tenor.

#### Green and social bond

Certified by third party, the project supports the provision of health care.

#### **Extended maturity**

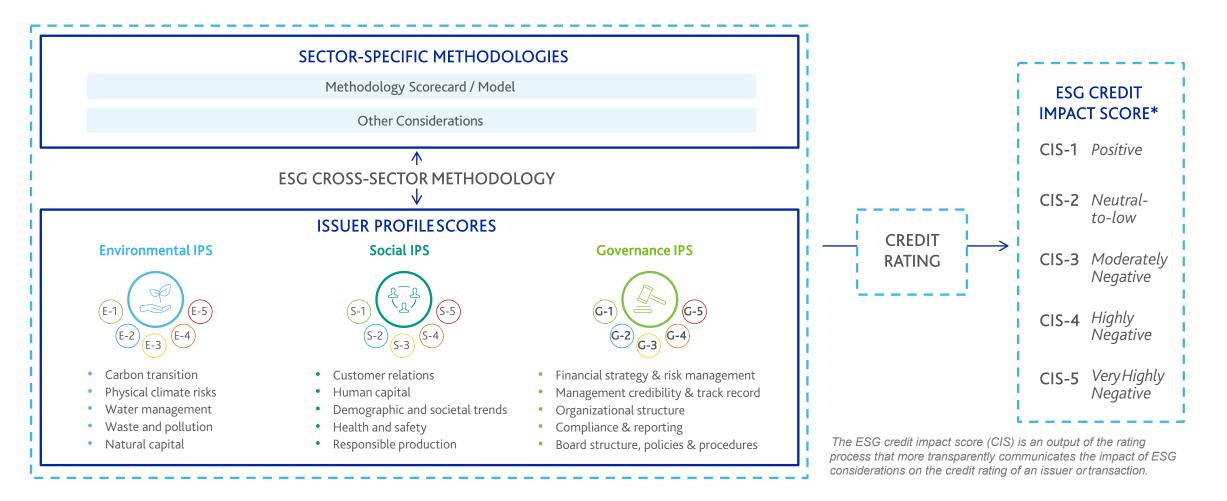
The credit enhancement enabled long term investors to provide a tenor not typically seen at the time in the Turkish market for such issuers, 20 years.

Note: See the ELZ Finance S.A. issuer page on moodys.com for further information.

# Appendix

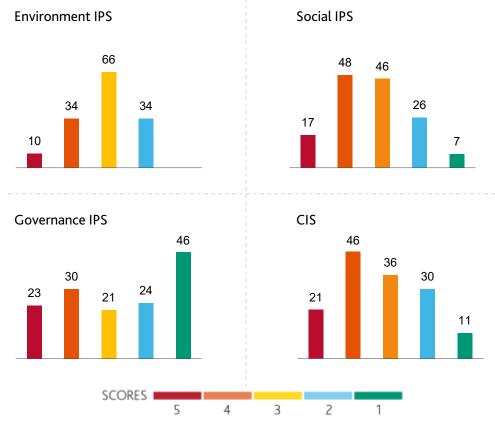
#### **ESG Integration into Credit Analysis**

Our rating analysis considers all material credit considerations, including ESG



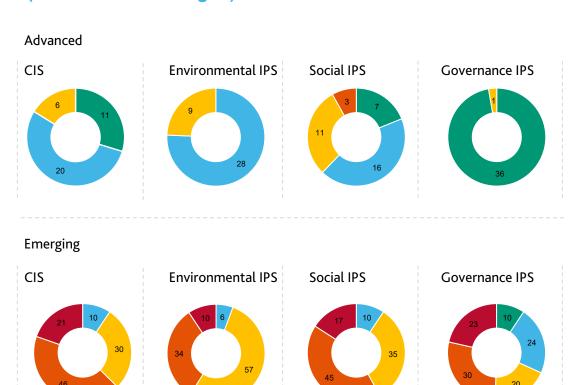
#### Moody's ESG factor scores for rated sovereigns

#### ESG factors most often have a "Highly Negative" credit impact... (Number of sovereigns)



Includes data for 107 rated EM sovereigns and 37 rated advanced economies. As of 14 March 2022. Source: Moody's Investors Service

#### ... but this varies significantly between AEs and EMs (Number of sovereigns)



#### Recent rated precedents incorporating risk transfer (1)

Trans- action date	Precedent	Issuer/ Current Rating (as of 28/3/22)	Context
Nov. 2021	Political risk insurance of non-payment	Platinum Securities Cayman SPC Ltd / Aa2 stable	<ul> <li>\$364m Blue Bonds proceeds ultimately lent by the Issuer to the Government of Belize (Caa3 stable), with loan insured by the U.S. DFC (insurance policy covering non-payment of Arbitral Award and Denial of Justice).</li> <li>Proceeds financed Belize's cash tender of its 2034 bonds below par in return for gov't commitments to allocate part of the cash savings into a marine conservation fund.</li> </ul>
Oct. 2021	Full credit guarantee	Rio Smart Lighting S.a r.l. / Aa1 stable	<ul> <li>» BRL925 million (c. \$180 million) Notes to partially finance 20-year PPP for the modernization and maintenance of public lighting system in Rio de Janeiro (Govt of Brazil, Ba2 stable).</li> <li>» U.S. DFC unconditional, irrevocable guarantee covers timely payment of the Notes principal and interest (up to \$267 million).</li> </ul>
April 2021	Full credit guarantee	Patrimonio Autónomo Montes de María ("Puerta de Hierro") / Aa1 stable	<ul> <li>COP 760bn (\$210m) Notes issued in connection with a toll-road concession granted by the Government of Colombia (Baa2 stable).</li> <li>U.S. DFC unconditional, irrevocable guarantee covers timely payment of the Notes principal and interest (up to \$350 million for principal payments).</li> </ul>
Aug. 2019	Partial credit guarantee	Acorn Project (Two) LLP / B1 negative	<ul> <li>» KES 5.7bn (\$50m) fixed rate 5-yr notes issued to construct a student accommodation building project in <b>Kenya</b> (B2 negative). First green bond in Kenya; first KES bond cross-listed in London.</li> <li>» The notes are 50% guaranteed by GuarantCo (A1 negative) providing c. 2 notches of rating uplift.</li> </ul>

#### Recent rated precedents incorporating risk transfer (2)

Trans- action date	Precedent	Issuer/ Current Rating (as of 28/3/22)	Context
Aug. 2018	Full credit guarantee	Sindicatum Renewable Energy Co. Pte Ltd / A1 negative	<ul> <li>Sindicatum, a Singapore-based renewables developer, issued green bonds to finance a portfolio of power projects in the <b>Philippines</b> (Baa2 stable) and <b>India</b> (Baa3 stable)</li> <li>The INR and PHP-denominated bonds benefit from a financial guarantee of principal and interest provided by GuarantCo (A1 negative).</li> </ul>
July 2018	Securitisation (CLO)	Bayfront Infrastructure Capital Pte. Ltd. / Class A: Aaa (sf); Class B: Aa1 (sf); Class C: A2 (sf)	<ul> <li>Bayfront Infrastructure Capital, a CLO backed by bank-syndicated senior project finance and infrastructure loans to projects in Asia Pacific &amp; Middle East</li> <li>About 30% of the portfolio benefits from external credit support by cover providers such as multilateral development banks and export credit agencies - geographical location may not reflect counterparty risk since cover provider is located in another jurisdiction</li> </ul>
Jan. 2018	Political risk insurance of non-payment	Central Storage Safety Project Trust / Aa2 stable	<ul> <li>\$250m Notes proceeds on-lent to <b>Ukraine</b> (Caa2 RUR-D) state-owned utility for the development of a spent nuclear fuel storage facility.</li> <li>The loan is insured by the U.S. DFC (insurance policy covering non-payment of Arbitral Award and Denial of Justice).</li> </ul>
Dec. 2016	Partial risk insurance; subordinated liquidity	ELZ Finance S.A. / Baa2 stable	<ul> <li>» Bonds issued in connection with hospital PPP project in <b>Turkey</b> (B2 negative).</li> <li>» The bonds benefit from political risk insurance from MIGA (breach of contract, expropriation, currency transfer/convertibility) and liquidity facilities from EBRD.</li> </ul>

#### Moody's related publications

#### **Global emerging markets**

- » Emerging Markets Global: Financial Conditions Monitor: March 2022, 29 March 2022
- » Emerging Markets Global: Quarterly EM Issuance Monitor, Q4 2021, 27 January 2022
- » Global Emerging Markets Chartbook December 2021 (Slides), 13 December 2021
- » ESG Emerging Markets: Environmental and social risk will curb growth potential from rise in urbanization, 30 November 2021
- » Sovereigns Emerging markets: Concessional and market-based financing vastly undershoots climate-resilience funding needs, 26 October 2021
- » Sovereign Defaults Series: Sovereign crises lead to sharp spikes in emerging market corporate and sub-sovereign default rates, 28 October 2020

#### Sector research

- » Default and recovery rates for project finance bank loans, 1983-2020, 15 March 2022
- » Infrastructure & Project Finance Asia-Pacific: Continued growth of project bonds helps funding diversity and focus on sustainability, 30 September 2021
- » Infrastructure & Project Finance Global: Innovation in sustainable finance to boost private investment in emerging markets, 6 April 2020

#### **Topic pages**

- » Emerging Markets
- » 2021 Outlooks

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