

AVCJ Private Equity & Venture Forum Australia & New Zealand 2023

- 7 9 March 2023
- Sydney and Online

FORUM REVIEW

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Forum Review



The **20th Annual AVCJ Private Equity & Venture Forum - Australia & New Zealand** successfully took place in Sydney and online on 7-9 March. The event brought together over 720 private market professionals including 280+ LPs representing 400+ different organisations from 26 geographies.

The conference, which focused on managing portfolios, and finding deals and exits at a time of global macroeconomic and political instability kicked off with a keynote presentation from Damien Webb, Deputy Chief Investment Officer and Head of International at Aware Super.

The forum also featured leading executives from Brookfield, IFM Investors, NZ Super Fund, Australian Retirement Trust, Quadrant Private Equity Future Fund, Permira, Pacific Equity Partners and Ares Management speaking on a number of well-researched topics including the impact of macro conditions on deal making, fundraising and portfolio management, the rise of private wealth as LPs and long-term implications of democratising access to alternatives, climate change, decarbonisation and the roadmap to a net zero portfolio, how to ride out a downturn and find opportunities amid crises, the strategies LPs are employing for manager selection and portfolio balancing and the outlook for VC in Australia over the next 12 months.

The AVCJ Australia and New Zealand Forum returns to Sydney in March 2024.







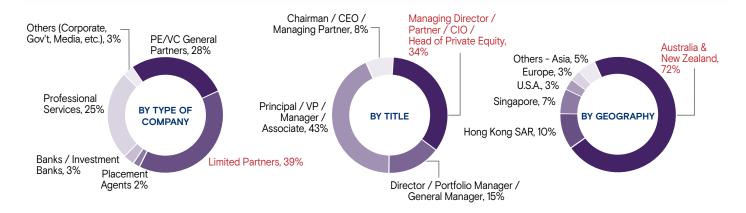




2023 DELEGATE COMPOSITION

 Attended by 280+ limited partners from Australia and overseas • 59 speakers

 Over 720+ participants from 26 geographies and 400+ companies



THE AUSTRALIAN ◆ Private equity firms brace themselves for tough times Previous downturns have taught private equity firms more about handling recessions. ↑ The Australian Private equity firms brace themselves for tough times Pacific Equity Partners managing director Shannon Wolfers says that the three things have been learned for private equity firms from the global. Amart Furniture firing for Quadrant after shrinking size of stores The successful Australian-based private equity firm Quadrant made efforts to cut costs to its furniture business during the pandemic. ↑ The Australian Amart Furniture firing for Quadrant after shrinking size of stores Quadrant private equity partner Marcus Darville says the private equity firm moved swiftly when it came to cutting costs in its furniture... ↑ To read the full article, please go to The Australian Website

44 I always have a great time with the BDO in Australia #corporatefinance team, but last night was particularly special with the 2023 Annual Australian Investment Council and Asian Venture Capital Journal (AVCJ) Gala Dinner.

Well done to the organisers for such a wonderful evening and loved seeing the almost 500 representatives across Australia's private capital space gathered in one room. $_{yy}$

Testimonials

44 AVCJ is the pre-eminent private equity event in Australasia. As a platform for wide ranging industry debate as well a way to network with existing relationships and create new ones.

Simon Kinzett, Senior Director, PERMIRA

Thank you to Asian Venture Capital Journal (AVCJ) for hosting our Deputy CIO and Head of International Damien Webb as keynote presenter for your conference. We were honoured to be invited to share our perspectives on the opportunities in the private markets and private equity space.



46 Great insights from the industry veterans panel at Asian Venture Capital Journal (AVCJ) conference in #Sydney yesterday - featuring Potentum Partners Co-Founder Steve Byrom. We enjoyed catching up with peers and sharing our learnings from 20+ years of PE in Australasia.



"The AVCJ ANZ Forum was well organised, with an interesting agenda and speakers. It was extremely well attended and provided some valuable networking opportunities with GPs and LPs alike. I'm looking forward to next year's event.



Speakers









Keynote Speaker



 Damien Webb
 Deputy Chief Investment Officer and Head of International
 AWARE SUPER

Gala Dinner Speaker

Jo Masters
 Chief Economist
 BARRENJOEY CAPITAL PARTNERS

Limited Partners

- Serge Allaire, Head of Private Equity, CBUS
- Doug Bell, Senior Investment Strategist, NZ SUPER FUND
- Steve Byrom, Founding Partner, POTENTUM PARTNERS
- Fred Chung, Partner & Head of Credit Underwriting, Private Credit, ADAMS STREET PARTNERS
- Doug Coulter, Partner, Head of Private Equity, Asia-Pacific, LGT CAPITAL PARTNERS
- Pamela Fung, Executive Director, MORGAN STANLEY ALTERNATIVE INVESTMENT PARTNERS
- Gillian Gordon, Head of Alternative Investments & Responsible Investing,
- Alicia Gregory, Deputy Chief Investment Officer, Private Markets, FUTURE FUND
- Ben Hart, Partner & Head of Investor Relations (Asia), ADAMS STREET PARTNERS

- Paul Heath, Founding Partner and Chief Executive Officer, KODA CAPITAL
- James Lilico, Senior Portfolio Manager, AUSTRALIAN RETIREMENT TRUST
- Michael Lukin, Managing Partner, ROC PARTNERS
- Tom Macfadyen, Associate Portfolio Manager, AWARE SUPER
- Rune Munk, Partner, COLLER CAPITAL
- Jenny Newmarch, Senior Portfolio Manager and Head of Private Equity, AWARE SUPER
- Marina Pasika, Head of Private Equity, REST
- Martin Randall, Head of Alternatives, LGT CRESTONE
- Sam Robinson, Managing Partner, NORTH-EAST PRIVATE EQUITY ASIA
- Suzanne Tavill, Global Head of Responsible Investment, Partner, STEPSTONE
- Kathryn Young, Head of Investments, CAMBOOYA

Senior Industry Professionals

- Tim Burroughs, Managing Editor, ASIAN VENTURE CAPITAL JOURNAL
- James Cameron, Partner, AIRTREE VENTURES
- Edwin Chan, Managing Director, Head of Asia, Head of Client Solutions APAC. ICAPITAL
- Shane Chesson, Partner, OPENSPACE VENTURES
- Steven Ciobo, Managing Director, STONEPEAK
- Alister Coleman, Founder and Managing Partner, FOLKLORE
- Nicholas Combes, Mergers & Acquisitions Partner, KPMG
- Marcus Darville, Managing Partner, QUADRANT PRIVATE EQUITY
- Peter Graf, Managing Director & Head of Direct Lending AU/NZ, ARES MANAGEMENT
- Adrian Kerley, Executive Director, Private Equity, IFM INVESTORS
- Simon Kinzett, Senior Director, PERMIRA
- Rob Koczkar, Managing Director, ADAMANTEM CAPITAL
- Matthew Koertge, Managing Partner, TELSTRA VENTURES
- Brian Lau, Managing Director, SHAWKWEI & PARTNERS
- Chris Leahy, Managing Director, BLACKPEAK
- Leila Lee, Head of Distribution, SQUARE PEG CAPITAL
- Nicholas Macksey, Partner, BPEA EQT
- Edwina Matthew, Investment Director, Sustainable Investments, APAC, WELLINGTON MANAGEMENT
- Annabelle Mooney, Managing Director, Head of Corporate Client Banking, Australia and New Zealand, J.P. MORGAN

- Natasha Morris, Managing Director, Responsibility and Impact, ADAMANTEM CAPITAL
- Kelly Morton, Founder, SKYE CAPITAL ADVISORY
- Tony Moussa, Partner Debt Advisory, KPMG
- Simon Pillar, Managing Director, PACIFIC EQUITY PARTNERS
- Carl Prins, Co-Founder and CEO, PATHZERO
- Nick Sammut, Senior Vice President, INVESTMENTS, BROOKFIELD
- Jeremy Samuel, Managing Director, ANACACIA CAPITAL
- Timo Schmid, Managing Director, ALVAREZ & MARSAL
- Marcus Simpson, Founder, PMGS GLOBAL
- Neil Stanford, Principal Advisor Venture Capital, BREAKTHROUGH VICTORIA
- Matthew Turner, Managing Director & Head of Australian Senior Debt, ICG
- Julie Vasadi, Director, Head of ESG Due Diligence Transaction Services,
 KPMG AUSTRALIA
- James Viles, Partner, BAIN & COMPANY
- John White, Partner, NEXT CAPITAL
- Peter Wiggs, Founding Partner, ARCHER CAPITAL
- David Wilson, Partner and Co-Head of Credit, 17CAPITAL
- Shannon Wolfers, Managing Director Buyout and Secure Assets, PACIFIC EQUITY PARTNERS
- Xiaying Zhang, Director of Private Investments, WELLINGTON MANAGEMENT











Delegate Companies

- 17Capital
- 1946 Private Capital
- 333 Capital A2Z Private Capital
- Aceana Group
- Activus Investment Advisors
- Adamantem CapitalAdams Street Partners
- Agnition
- Airservices Australia • AirTree Ventures
- AJIS
- Alberts
- Albourne Partners
- Alchemist Capital Parters
- Allegro FundsAllen Partners
- Allens
- Allens Linklaters
- AlphaSights
- Alplnvest PartnersAlvarez & Marsal
- Always Here
- Amaniki GmbH
- Amazon Web Services
- amciaa Advisors
- American Equity
- Investment Life Insurance
- Amicaa Advisors
- AMP
- Anacacia Capital AN7
- Aozora Bank
- Apex Group
- Apollo Global Management Arch Advisors
- Archer Capital
- Arendt & Medernach
- Ares Management
- Artesian Capital Management
- Asia Alternatives
- Audant Investments
- Audax Private Equity Australian Government
- Future Fund Australian Investment
- Australian Retirement Trust
- AustralianSuper
- Aware Super
- Axiom Asia Private Capital
- B Capital Group
- Bailador Investment
- Management Bailador Technology
- Investments
- Bain & Company
- Baker & McKenzie
- Bank of China
- Banque Cantonale de Geneve
- Bardi
- Barrenjoey Capital Partners
- BDO
- Bintang Capital PartnersBlackbird Ventures
- BlackRock
- Blackstone
- BMYG Financial Group
- BPEA EOT

- Breakthrough Victoria
- Brookfield Asset
- Management
 Brooklands Capital
- Strategies BT Financial Group
- BTV Group
- Business France
- Buttress Investments
- Cambooya
- Cambridge AssociatesCampbell Lutyens
- Capital Gateway Investments
- CBA
- Cbus
- CD&R
- CES
- Challenger LifeChiratae Ventures India Advisors
- Chorus One
- Citco Fund Services
- CITIC Capital Holdings
- Clayton Utz
- CMO SyndicateColinton Capital Partners
- Coller Capital Commonwealth
- Superannuation
- Corporation
- Complex Capital Constant Innovation
- Continuity Capital Partners
- Cool Japan Fund
- Copabella Investments
- Corner Capital
- Corpay
- Corrs Chambers Westgarth
- Cowealth Partners Cranleigh Partners
- Crescent Capital Partners
- CVC Capital Partners Daher Investment
- Management
- Daiwa Capital Markets
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- Japan

 DIF Capital Partners
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- DR Capital Dreamoro
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- Partners Dyal Capital Partners
- Eaton Partners A Stifel Company
- Egy Investments
- Empire Capital
- Empire Holdings Worldwide
- Epsilon Direct Lending

- ERM
- Escala Partners • Eurazeo Investment
- Management

- Family Foundation
- FC Capital
- Fidante
- Fingerprint for Success
- First Bond Capital First Capital Global Management
- FIS
- Flexstone Partners
- Flying Fox Ventures
- Folklore Ventures
- Fortis Capital Management • Fortitude Investment Partners
- Four Hats Capital
- Frontier Advisors
- FTI Consulting • Fund Genesis
- Funds SA Future Fund
- Genesis Capital
- Global Loan Agency Services
- Glow Capital Partners
- Goldman Sachs
- Goldman Sachs Asset Management
- Great Eagle Holdings
- GreenMount
- GSEM
- Guidepoint Australia
- Guidepoint Global · GVP
- Han Kun Law Offices
- HarbourVest Partners
- Headline VC Henslow Partners
- HESTA HO Capital
- HRL Morrison & Co
- HT Capital HWL Ebsworth Lawyers
- iCapital • ICG
- IFC Asset Management
- IFM Investors
- Independent Reserve • Indies Capital
- Indite Ventures
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- io.insure Ion Pacific
- IP Group Australia
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- .IBWere
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- Johnson Winter & Slattery JP Morgan Asset Management
- JPC Family Office Kejora Ventures
- Keppel Capital
- KKR • Koda Capital
- Korea Development Bank KPMG
- Kumpulan Wang Persaraan • Latham & Watkins launchlink communications Lemanik Asset Management

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- LGT Crestone Lincoln International
- Linklaters
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- Markis Capital Marsh Maybank Investment
- Banking
- Mayne Wetherell
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- Mercer
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- Metrics Credit Partners
- MGR
- Milford
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- Wealth Minderoo Foundation
- Mine Super • MinterEllison
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- Miras Investment
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- Investment Partners MUFG Bank
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- Managers Netwealth
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- Northleaf Capital Norton Rose Fulbright
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- NRMA Motoring & ServicesNZ Super Fund • NZA Equity NZTE

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- Partners Permira
- Perpetual PETRONAS
- Pictet Alternative Advisors Pioneer Generation
- PKF Corporate Finance
- PlayfairTan PMGS Global
- POBA Polar 993
- Potentia Capital Potentia Fund 1
- Potentum Partners • PPCAT Vietnam PricewaterhouseCoopers Prime Value Asset
- Management • Principle Advisory Services
- Public Officials Benefit Association
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- Rest Revolution Asset Management
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- SDG • SEB • Seidler Equity

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- TMF Group Tokio Marine
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Tiger Financial Group

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· William Buck Family Office

SAVE THE

AVCJ Private Equity & Venture Forum -Australia & New Zealand See you in 2024!

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AVCJ

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